

MII Playback

Monthly Newsletter October 1993 Volume 3, Number 7

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Users Association of America



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MII Playback is a monthly newsletter published by the MII Users Association for the benefit of the members.

Executive Director David R. Gardy
Publications Editor Jennifer L. Beers

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of Panasonic, the MII Users Association, or its members. Neither Panasonic nor the association assumes responsibility for the statements made herein nor for the alteration of any technical equipment. It is advised that you consult an authorized Panasonic dealer before attempting to repair equipment on your own.

The MII Users Association can be contacted at:
MII Users Association
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Thanks, All Around . . .

That's what we want to convey to all those who have helped with the newly instituted membership dues. Your support is greatly appreciated. And your dollars are being productively spent in the support of the format and MII users around the world. Thanks also to the newsletter advertisers and corporate sponsors who have contributed heavily to the fund raising effort. All users are encouraged to use the services and products of our advertisers, who believe firmly in the MII format.

In other news, Panasonic has responded strongly to our desire for more advertising. In the upcoming months, you will see a campaign in the trade journals outlining the benefits of the MII format applied to computer graphics. This is extremely important in light of the fact that many facilities across the country are using MII in this application because it's so much superior to "you know what." (We have to be careful these days with the lawsuits brewing from unfair trade practices, read on . . .) Again, thanks to Panasonic for being a team player.

You will also see Users Association advertising in the industry trade journals which support

our newsletter. We are anxious to hear your comments regarding these ads -- are we doing a good enough job of flying the flag? Please let us know.

Some users have called in about the introduction of a new format to the market from "you know who" (rhymes with baloney). It is priced near MII and if you've seen the quality, it's a feeble attempt of re-introducing a different version of a stripped down product that never really caught on in the market because of its deficient reliability and incompatibility with the original "you know what." (MII users are probably the only people in the world who understand what I just said.) In essence, I wouldn't worry. MII sales have been rising again recently with big deals in Canada and the U.S. It's clear people who know quality and value are choosing MII rather than some cheap imitation with a lousy drop-out compensator and no track record whatsoever.

By the way, as you'll note from some of the information in this newsletter, top executives from "you know who" somehow have been able to sneak on to the mailing list to surreptitiously obtain copies of this newsletter. We haven't been able to

figure out who the spies are, but as long as we obviously have "you know who's" attention, we'd gleefully like to take the opportunity to say something from MII users around the world . . .



(Too bad you don't have a forum like this Users Association newsletter to respond . . . Eat your hearts out!)

Ahhh . . . didn't that feel great? Stay tuned for more exciting news. And to all the MII users, dealers and Panasonic . . . thanks for your support!

David R. Gardy
Executive Director
MII Users Association of America

Have you submitted your 1993-1994 membership dues?

This form and a \$25.00 fee are required to continue membership in the association and receive this monthly newsletter. Please don't hesitate. (Thanks to the many who have already sent in their membership fees!) We have tried to make this form as simple as possible. Please take the time to fill it out now. We would appreciate it if you would take a few extra minutes to provide the information in the "optional" section so that we may better serve the association. This form and your \$25.00 dues must be returned *immediately*. ***Make checks payable to the MII Users Association of America. Return to: MII Users Association of America, c/o Gardy-McGrath (Int'l), Inc., 1950 Roland Clarke Place, Reston, VA 22091. Phone (703) 620-6000, fax (703) 620-0451.***

Membership Registration Form

Date: _____

Contact Name: _____

Company Name: _____

Mailing Address: _____

Phone Number: _____ Fax Number: _____

Type of Business/Services: _____

Optional:

How did you hear about the association? _____

Check all that apply:

MII User _____ MII Owner _____ MII Dealer _____ MII Repair Center _____ Other _____

If you own MII, how long have you had it? _____

What model numbers? _____

If you do not own MII, are you planning to get it? _____

Additional Comments: _____

Method of Payment: _____

Check or Credit Card (VISA or MC only) Number: _____

Expiration Date: _____ Authorized Signature: _____

Please submit membership fees by Oct. 1, 1993. Dues cover the period from Sept. 1, 1993 through Sept. 1, 1994.

Received: _____ Membership List: _____ Mailing List: _____

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Reminder

Reminder

The Third Annual 1993 MII Users Video Awards

The association is still accepting videos for the 1993 MII Users Video Awards. Be sure to submit your entries by November 30, 1993. Production submissions do not have to be broadcast to be eligible. However, they must be produced after October 31, 1992.

Contest Rules and Information:

(1) Contest Deadline is November 30, 1993. All submissions must be received by this date for consideration.

(2) Contest Categories are as follows (including length restrictions):

1. **Television Commercial Spots**, less than 60 seconds
2. **Television News or Documentary**, less than 60 minutes
3. **Television Other**, less than 60 minutes
4. **Training**
5. **Corporate Promotional/Sales/Communications**
6. **Non-Broadcast Other**, less than 30 minutes
7. **Best/Most creative use of Low-end production equipment**
8. **Best/Most creative use of High-end production equipment**

(3) Awards will be presented as Gold, Silver, Bronze, and Special Award of Merit.

(4) Production submissions may be shot in any format, but they must be **edited on MII**. Submissions must be on MII to be considered for an award, preferably on a component dub of a Master.

(5) All submission must be accompanied by an information sheet, including, category, video title, length, producer (individual or group), relevant hardware and techniques used, and a "production purpose" of under 25 words, indicating the video's intent.

(6) More than one entry per tape may be submitted, provided that the tape and the accompanying documentation are **clearly labeled** with all information regarding category, title, and time code location for each submission on the tape.

(7) All entries must have been produced **after October 31, 1992**. Multiple entries are encouraged.

(8) Tapes will be returned at the conclusion of the judging if you provide a self-addressed stamped envelope.

(9) Judging criteria are as follows:

Creativity, 25 points - originality, artistic merit, innovative approaches, methodology for fulfilling the video's intended purpose.

Technical Quality, 25 points - colorimetry, video levels, compliance with industry specifications, resolution, scene transitions, chroma concurrence

Production Technique, 25 points - continuity, camera angles and movements, composition, cost/production value, integration of effects and graphics

Overall Accomplishment of Purpose, 25 points - Based on "production purpose" statement

Send all entries to:

**MII Users Association of America
c/o Gardy-McGrath (International), Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091**

Questions? Call 1-800-966-1030 or (703) 620-6000

Submit your production samples today! Low tech or high tech, documentary or promotional, broadcast or non-broadcast — we want to see what you can do. Give yourself the chance to win a Gold Award in the MII users Video Competition!

Leasing through the Association

The MII Users Association will continue to offer its members the opportunity to lease through the association in order to take advantage of special low rates that Chesapeake Leasing and Balboa Capital have extended to MII Users. Abbreviated versions of the leasing procedure and application requirements follow with the rate charts.

The 8 basic steps to leasing through the association:

- 1) Review the rates for each company listed. (See below for instructions on how to figure your monthly payment.) Consult your accountant or financial advisor to determine the deal that best suits your financial needs (tapes and other factors considered).
- 2) Call one (or both) of the companies' contacts listed and ask for an application. Ensure that you let them know you are a member of the MII Users Association. (They will follow up and check with us.)
- 3) Get a quote from your dealer for the equipment you wish to acquire. Let the dealer know this will be an MII Users Association lease.
- 4) Submit the application and required documents indicating the equipment list.
- 5) Notify the association to let us know you've submitted the application and we will track its progress.
- 6) When approved, notify the dealer, who will interface with the leasing company to officially sell the gear. (Remember, the leasing company is purchasing the gear then leasing it to you.) If you're not approved for some reason and you are dissatisfied with the explanation, let the association know. We will make every attempt to help you.
- 7) When the gear is delivered, run it through its paces to ensure it works OK. (This is important.) If it does not function properly, notify the dealer and the leasing company. If it functions properly, notify the leasing company and start using the gear. Make sure you make all payments promptly.
- 8) Let the association know when the deal is complete. The process is now over. (Go have a beer.)

To figure your monthly payment, multiply the rate factor (in the rate chart) times the purchase price. (i.e. for Chesapeake Leasing, True Lease Option, price of \$20,000 for 60 months: $\text{Payment} = \$20,000 \times .02140 = \$428/\text{month}$.)

General lease requirements:

- 1) Completed lease application
- 2) Financial Statements, past and current
- 3) Bank references, including account numbers, contact names, and phone numbers
- 4) Signed Individual Income Tax Returns of principal(s)
- 5) Business Trade References
- 6) Signed and dated Credit Release Form/Comparable Credit Reference
- 7) Equipment description, price, and proposed use at it relates to lessee's business
- 8) Customer and landlord references
- 9) Explanations of any derogatory items of concern, financial and personal

Please note that the above are only general requirements. Exact qualifications vary with the leasing companies and the types of leasing packages. More or less information may be required, depending upon equipment cost and the nature of individual businesses. For more detailed information, refer to the August 1993 issue of the newsletter, or call the contacts listed for each leasing company.

Remember, only MII Users are being offered these low rates by these companies. The expected quantity of MII sales resulting from this arrangement and the leasing firm's extensive pre-endorsed access to our membership is guaranteeing these low rates. In addition, the association will receive lease referral fees to help support activities and member benefits.

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\$100,000 and up	Call for Quote			

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\$1.00 Buy Out

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\$25,000 - \$49,999	.0930	.04837	.03356	.02637	.02209
\$50,000 - \$99,999	.0920	.04791	.03324	.02612	.02188
\$100,000 and up	Call for Quote				

\$1.00 Purchase Option
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 Plus All Applicable Taxes

Contact Tom Tellier at 1-800-782-1022

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\$10,000 - \$24,999	.0451	.0322	.0260	.0218
\$25,000 - \$49,999	.0440	.0316	.0254	.0217
\$50,000 - \$99,999	.0434	.0309	.0248	.0211
\$100,000 - \$149,999	.0429	.0304	.0242	.0206
\$150,000 and above	Please call for a quote			

\$1.00 Buy Out

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$5,000 - \$9,999	.0483	.0349	.0283	.0241
\$10,000 - \$24,999	.0481	.0343	.0276	.0228
\$25,000 - \$49,999	.0477	.0339	.0271	.0230
\$50,000 - \$99,999	.0470	.0332	.0264	.0223
\$100,000 - \$149,999	.0467	.0328	.0259	.0219
\$150,000 and above	Please call for a quote			

*All leases require two monthly payments in advance.
 Contact Eric T. Sidebotham in the Broadcast Division at (714) 756-0800.

The MII Dude

Battery Care -- Charging, Discharging, and Temperature

There has been much discussion about battery care among the users in the past months lately, so I will try to debunk the myths and clarify some of the misconceptions about NiCad batteries . . .

First off, I'd like to explain some basic characteristics and different types of NiCad cells. Understanding this will give some insight into how the packs should be taken care of.

NiCad battery packs aren't one large cell like the Lead Acid batteries we learned about in elementary school. NiCad packs are usually made up of many smaller individual cells. These can be either "sub-C" or "D" size cells, and can range from 1300 Mah to 4400 Mah (milliamp per hour) capacities per cell. Next, let's look at the different "types" of cells and their particular characteristics.

R-Type: "R" type are the most common and the "R" stands for rapid charge. This means that it can be "trickle" as well as safely Quick (rapid) charged. The battery "type" is usually preceded by the cell size, so an "SCR" cell would mean Sub-C Rapid type. The rapid type are usually pretty stable as long as proper care is taken to fully charge and discharge the battery pack. This type of cell can also be charged and recharged, again and again, in the same day as long as the battery pack's temperature is carefully monitored (temperature's effects will be discussed later).

E-Type: "E" stands for extra capacity. These cells are found only in the most expensive battery packs, and the individual cell's specifications (capacity, resistance, etc.) are usually "matched." The "E" type cell has more internal plate area and has more capacity than its "R" type brethren. This is because the plate material is usually thinner and the cells' overall diameter is slightly larger than the "R" type. It is almost essential to "peak" charge this type of cell, because if the cell is overcharged, this will cause the cells to "vent." This venting (overheated electrolyte) of the cell causes the plates to come in contact (short) with each other. When this contact occurs (in small amounts), the total plate area is diminished, resulting in decreased capacity. Because of the special charging care and fragility of the cells, it's not recommended to recharge these cells more than once a

day. This again, is due to temperature and stability during the charging cycle.

RC-Type: "RC" type are fairly newer to the market, because of the different construction and newer materials used inside the cells. Much of the development in these types of cells has been very recent. These cells basically combine the qualities of both the "R" and "E" types of cells. In other words, they possess high capacity and stability to withstand repeated charging and discharging cycles. One of the breakthroughs that makes this possible is the use of "foamed metal" plates. Because the metal plates are "foamed," the surface area is more than doubled and the electrolyte can flow through the plates, minimizing the possibility of plate contact, while maximizing the cell's overall stability. Of course, temperature is still a factor (even with all the improvements) and these cells should also be "peak" charged for optimum performance.

Charging, Discharging, and Temperature

Charging: There are (for these purposes here) three types of chargers:

a) **Trickle:** A charge is applied to the cells at a very, very low current (milliamps) for a long time (4 to 24 hours depending on capacity). There is usually no current regulation or voltage detection functions performed, although there may be a discharge function included in the charger.

b) **Fast:** A charge is applied at a high rate of current (typically 2 to 8 amps) for a very short time (three hours or less depending on capacity). There may or may not be current regulation, and/or voltage detection, but in most cases there may be a "fast" to "trickle" cycle included (this is due to battery temperature control, and will be discussed later). There is usually a discharge function included.

c) **Peak:** Peak charging will charge a battery pack until it reaches it's capacity, and then the charger will turn itself off. This type of charger can either "fast" charge to capacity, or "fast" charge mostly, then switch to "trickle" to "top off" the battery. The charger has both variable current control and voltage detection, so that when the

battery has reached it's maximum capacity (peak voltage), the charger will detect a slight drop in the battery's voltage and turn itself off. Many people call this a "smart" charger, but actually a "smart" charger can detect voltage and monitor battery pack temperature. Also, a "smart" charger will always have a minimum of three terminal leads (POS., NEG., and TEMP. SENSE).

Temperature: Finally! . . . So what's so special about temperature anyway?!?!?! . . .

Temperature is what's going to make or (usually) break your battery's performance. Temperature will effect the cells in two ways: "venting" and "resistance."

As I briefly mentioned before, "venting" is a condition that occurs when a cell is overcharged. It's like trying to overfill a glass with water -- you can only fill it to capacity and then you spill the water. Well, it's the same thing with the cell. When the cell is charging it can hold only so much current. If the charging continues and surpasses the maximum, the electrolyte will start to overheat and evaporate. As the gas escapes through the vent on top of the cell, this will diminish the cell's capacity.

Another phenomena is as one cell overheats (remember and individual cell "lives in a pack" of many cells), that cell's resistance will increase, causing it it "load" down the pack and draw more current than the other cells, disabling the whole pack from getting a FULL charge. So you lose two ways. First, that cell vents (loses it juice), and second, the other cells don't get a full charge. This is one of the causes of "memory effect," the other is improper discharging.

Discharging: Hopefully this is finally starting to make sense, and we can see why a lot of times, your battery packs aren't "happening," and usually at the worst possible moment . . . Anyway, this brings us to the most neglected part of battery care. You just finished a 14 hour shoot (just to get 20 seconds of footage!) and it's Miller time, right? **WRONG!** If you want those batteries to last the next time you use them, you'd better fully discharge them before you recharge them! Many of you guys discharge your packs by running them down in your VTR's, blackening tapes, or worse, just playing back. It wouldn't do it any of these ways for several reasons. First, why put the extra hours on the decks? (Heads cost enough, right?) And, more importantly, second, the batteries really don't get fully discharged! See, as the battery voltage drops to approximately 10.5 VDC, the VTR turns off (low voltage cut-off feature of

the VTR), but at 10.5 VDC, the battery still has a lot of charge left in it (this is another factor that contributes to "memory effect"). So how do you discharge the packs? Elementary, Watson, we build a "discharge tree." If you're handy with a soldering iron and some wire, all you need are about 20 automotive bulbs, (either 1156 or 1157 type), which you should solder in a series. Run a positive (+) and negative (-) lead from the bulbs to the battery pack. Be sure to use at least 13 Ga. wire with alligator tip ends. Connect the leads, and when the lights go out, the battery is discharged. Now, of course, if the battery pack gets hot, let the pack cool down before you try to recharge the batteries. And of course if at any time that you're charging packs, you should feel them and they are warm to the touch, disconnect them and let them cool off before you try to finish the charging cycle.

Now let's say that you have battery packs that are messed up? Well, even with the best care, NiCads only last about five years. So if the packs are not too old, and there are no permanently damaged internal cells, (cells that are in a state of polarity reversal), the packs have a good chance of being "reconditioned." In my experience, Christie Electric makes a great reconditioner called the CASP 2000. The CASP is a smart charging system that is software driven and will allow you to recharge almost any kind of battery, from Anton Bauer to Frezzolini. It also has a reconditioning cycle, that will alternately charge and discharge the pack to remove "memory" phenomena.

For more information, you can contact:

Christie Electric Corp.
VOICE (310) 715-1402
FAX (310) 618-8368

Hopefully, this article has given you some insight into what makes batteries "tick," if you have any questions, please write to MII Dude c/o the Newsletter at

MIJ Users Association
c/o Gardy-McGrath (International), Inc.
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Don't forget, the battery pack you save, will probably be your own . . . Later!!

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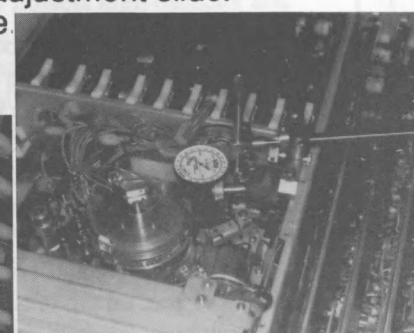
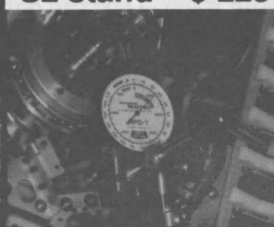


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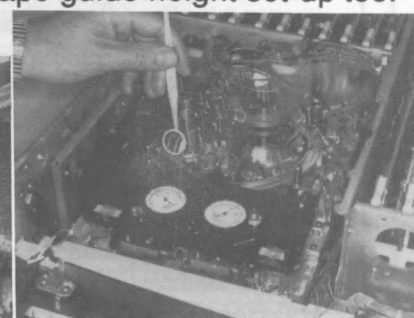
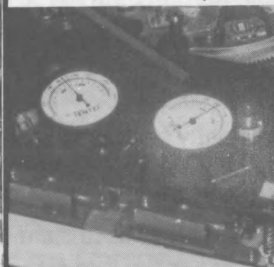
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Letters to the Editor

To: MII Users Association Members

The association has received several questions annual membership dues. The yearly fee of \$25.00 will cover the costs incurred by the publication and mailing of the newsletter. The association regrets that it is necessary to collect membership dues, but it can no longer sustain this monthly expense without support from you. I am sure that you will find \$25.00 a nominal fee for all of the benefits you gain from membership in the association. Many thanks for your cooperation and understanding.

David R. Gardy
MIJ Users Association of America

Dear Dave,

Just want to thank you and Jennifer for your help. As soon as I got off the phone with Jennifer, Bob Mueller of Panasonic called, responding to your fax, and said the festival organizers just needed to call Bob Garino and something would be worked out. Phenomenal support.

Also, we've been testing a new product all summer from FAST Electronic Company in Germany called Video Machine, kind of a Toaster with an A/B roll editor, on board frame synchronizers and of course direct graphic support of the Macintosh and PC. Nice board. They have a component in and out due soon and a digital player recorder (mini abekas) next year.

One interesting note. It comes with its own ballistics set-up for 422. You can set, test, bump, tables for any machines. MII's needed no tuning. All 0's. Field accurate. As we are the test site in the U.S., we are making sure their engineers make the Component unit up to MII standards, not just beta.

Jim Wine
2 PM

Dear Jim,

As always, the association is happy to be of assistance — that's what we're here for. The Video Machine sounds like a valuable product. I'm glad to hear that you're making sure it will measure up to the

high-quality MII performance.

David R. Gardy
MIJ Users Association of America

Dear Dave,

Thanks for the referral from Mr. Wine. After discussing with Mr. Wine, it seemed most efficient if his customer contacted Panasonic's Eastern Zone Office directly. A suitable solution seemed to be to assist them with rental arrangements. The equipment and a technician (if the customers needs) can be provided through one of our renting dealers in the area. I gave Mr. Wine Bob Garino's and Jim Jagodenski's names. Thanks again and best regards.

Bob Mueller
Panasonic Broadcast TV & Systems

To: The MII Users Association

Just wanted to let you know that our MII AU-65 just expired its upper drum at 10,400 hours!!!!

Will Shears
WIFR-TV

Qualified Producers List

In every issue of *MIJ Playback*, the MII Users Association gives government solicitation listings. Most of these solicitations require that companies submitting a request for proposal be on the Qualified Producers List, or QPL. For the benefit of the MII Users who are unfamiliar with the QPL or who do not know how to get on the list, we are providing abbreviated information on applying for inclusion on the QPL.

The QPL is divided into the Qualified Film Producers List (QFPL) and the Qualified Video Producers List (QVPL). A separate application must be submitted for each list. With each application, you must submit a

sample of your work (not time coded) on 3/4 inch U-matic videocassette or 1/2 inch VHS format.

The application and samples are reviewed by members of the Interagency Audiovisual Review Board, which meets approximately every 30-45 days, on a first come, first served basis. Samples are judged on technical quality, creativity, continuity, and achievement of purpose. Sample productions are scored on a basis of 100 points. Samples scored at 70 or above will qualify an individual or company on the QPL.

Sample productions must be at least five minutes in length. Spot announcements or commercials are accepted, but a combination of 60 and

30 second pieces that total five minutes is required. Classified samples will not qualify, and all submissions must be in the English language. A certification letter from the client stating that a company or individual was the sole producer of a sample must also be included with the submission.

All samples are returned, and if a production does not qualify for the QPL, a company or individual can reapply at any time by submitting another sample and application.

For additional information or for a copy of an application, contact the Federal Audiovisual Management Office in Alexandria, Virginia at (703) 274-4876. □

Authorized Panasonic Dealers/Repair Centers

The following is a current list of dealers and independent servicers authorized to repair Panasonic MII products, provided by courtesy of Wint Ramsey, of Panasonic Broadcast and Television Systems Company.

Northeastern

Advanced Video Systems
497B Roots Land
Owego, NY 13827
(607) 387-0545

AVEC Electronic Corporation
2002 Staples Mill Rd.
Richmond, VA 23230
(804) 359-6071

Colortone Camera, Inc.
76 S. Central Ave., Rte. 9A
Eimsford, NY 10523

Communications Televideo
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311

Crimson Camera Tech Sales
325 Vassar St.
Cambridge, MA 02139
(617) 868-5150

Eastern Video Systems, Inc.
2 Sterling Rd.
Billerica, MA 01862
(508) 667-0009

Great Northern Video
31 Industrial Park Dr.
Concord, NH 03301
(603) 228-0412

Levin Professional Services, Inc.
11157 Viara Mill Rd.
Wheaton, MD 20002
(301) 942-6800

Professional Video Sales
1001 Sussex Blvd.
Broomall, PA 19008
(215) 544-0311

Quail Video Productions
924 Penn Ave.
Pittsburgh, PA 15221
(412) 243-1300

Specialized Communications (KEY)
907 Maryland Ave.
Hagerstown, MD 21740
(301) 790-0103

Videoplay Industries, Inc.
RT30 Tolland Ind. Park
Rockville, CT 06066
(203) 872-9195

Midwest

Alpha Video & Audio, Inc.
1836 2nd Ave. South
Bloomington, MN 55420
(612) 881-2055

B&J Photo, Inc.
525 North Main St.
Findley, OH 45040
(419) 424-0903

Camera Corner, Inc.
523 Monroe St.
Green Bay, WI 54305
(414) 435-5313

Communication System Group
13355 Capitol Ave.
Oak Park, MI 48237
(313) 399-2000

Full Compass Systems, Inc.
5618 Odana Rd.
Madison, WI 53719
(608) 271-1100

Industrial Broadcast Services
5436 W. Mingo, Suite F
Tulsa, OK 74146
(918) 663-5123

Industrial Video, Inc.
1601 N. Ridge Rd.
Lorain, OH 44055
(216) 233-5805

Madison Video Repair (KEY)
1409 Greenway Cross
Madison, WI 53713
(608) 274-3464

Modern Communications, Inc.
1733 Larkin WMS Rd.
St. Louis, MO 63023
(314) 343-0800

Pratt Audio Visual/Video Corp.
200 Third Ave., SW
Cedar Rapids, IA 52404
(319) 363-8144

Professional Video Supply
9401 Santa Fe Dr., Suite L101
Overland Park, KS 66212
(910) 642-5528

Swiderski Electronics
1200 Greenleaf Ave.
Elk Grove Village, IL 60007
(708) 364-1900

TV & Video Service (KEY)
14121 "S" St.
Omaha, NE 68137
(402) 895-3100

Thalner Electronics Labs, Inc.
7235 Jackson Rd.
Ann Arbor, MI 48103
(313) 761-4506

West

A-VIDD Electronics Co.
3920 Gilman St.
Long Beach, CA 30815
(213) 498-7776

Accent Audio Video
13616 Mautron Rd.
Dallas, TX 75244
(214) 458-0501

Audio Visual Supply, Inc.
4575 Ruffner St.
San Diego, CA 92111
(619) 565-1101

Davis Audio Visual, Inc.
1001 Federal Blvd.
Denver, CO 80204
(303) 455-3440

E.C.I Video
2809 Ross Ave.
Dallas, TX 75201
(214) 969-6946

G.C. Video, Inc.
425 Eubank Blvd. NE, Suite E
Albuquerque, NM 87123
(505) 293-6509

GRC Electronics (KEY)
1181 Pioneer Way
El Cajon, CA 92020
(619) 464-6446

High Tech Video Services (KEY)
931 Enterprise Dr.
Sacramento, CA 95825
(916) 922-1400

IVS
7925 Auburn Blvd.
Citrus Heights, CA 92111
(916) 725-6600

Lubbock Audio Visual Co., Inc.
2120 Avenue Q
Lubbock, TX 79411
(806) 744-2559

Metrovics, Inc.
3000 Catlina Ct.
Los Alamitos, CA 90720
(714) 827-4580

(Continued on page 14)

(Authorized Panasonic Dealers/Service Centers. Continued from page 13).

PCI, Inc.
1595 West Amador, Suite H
Las Cruces, NM 88005
(505) 523-7788

Professional Video & Tape, Inc.
10240 SW Nimbus, Suite L11
Tigard, OR 97223
(503) 598-9142

Studio Spectrum, Inc.
1056 N. Lake St.
Burbank, CA 91502
(808) 843-1610

Troxwell Communications
4030 South 38th St.
Phoenix, AR 85040
(602) 437-7240

TV Specialists, Inc./Video
180 East 2100 South, Suite 104
Salt Lake City, UT 84115
(801) 486-7555

Video Technical Services, Inc.
222 Truman NC
Albuquerque, NM 87108
(505) 265-4045

Southern

Audio Video Specialists, Inc. (KEY)
234 Metairie Rd.
Metairie, LA 70005
(504) 835-4027

Broadcast International Group
8200 NW 27th St., Suite 101
Miami, FL 33122
(305) 599-2112

Crecent Communication
3535 Chateau Blvd., Suite 3
Kenner, LA 70065
(504) 466-4454

Custom Supply, Inc.
2509 5th Ave. South
Birmingham, AL 35233
(205) 252-0141

Florida Video Systems
1422 NW 7th Ave.
Miami, FL 33168
(305) 688-6618

H.B Centennial
2500 NW 39th St.
Miami, FL 33142
(305) 633-2200

K&M Electronics (KEY)
2620F Mountain Ind. Blvd.
Tucker, GA 30084
(404) 934-2151

Long Communications Group, Inc.
96 Burke St.
Winston-Salem, NC 27101
(919) 725-2306

Mission Service Supply
Drawer 2957
W. Monroe, LA 71294
(318) 325-8674

Showcase, Inc.
2323 Cheshire Bridge Rd. NE
Atlanta, GA 30324
(404) 325-7676

Total Audio Visual Services
811 Marietta St.
Atlanta, GA 30318
(404) 975-7555 □

What Members are Saying about MII and the Users Association

*Taken from membership
registration forms*

- ♦ Very pleased with MII's performance and quality
- ♦ Viva la MII!
- ♦ We have had to modify our AU-500s and up-graded to AU-520 with fans to other modifications. Work fine now! We love the AU-55H!
- ♦ I wish I had the "H" series. We have the super drop-out compensator in our AU-65 — excellent, excellent feature.
- ♦ I have been very happy with the clarity, the quality, Panasonic local support, dealer support, and the dependability of the equipment. I have had troubles with drop-out, but I am told that it is like that with other systems, also.
- ♦ Outstanding performance from our AU-65. We need to acquire an AU-63 with A/T.

- ♦ Many of our customers (students) originate on S-VHS and then edit to MII for great results at a modest cost.
- ♦ Panasonic "showed us" their commitment in 1987 by placing several pieces of MII equipment "in house," telling us, "try it, you'll like it." We did and formally closed the deal in January 1988.
- ♦ The MII Users Association is one of the reasons I decided to go with MII over Betacam.
- ♦ Keep up the good work on the newsletter — it gets better with every issue!!
- ♦ Planning to purchase additional MII. If it were not for the MII Users Association, I would not have continued in this format. Panasonic Rep. Ernie Matthews has been great! So has Specialized Communications!
- ♦ We are using four 620's and a 60 in a MARC-100 in our Master Control which has been on-line since November 1988.
- ♦ I love the newsletter's new look! It makes the information a lot easier to catch at a glance! □

MII in Videography

To those of you who receive or have access to Videography, direct your attention to page 103 where you will find a full page advertisement for the MII Users Association. The association has already received numerous responses to this ad from new MII users all over America who are thrilled to find a support network for the MII format. The ad has also prompted several non-MII users to call and inquire about the performance, reliability, and acceptance of the format in the video industry. These callers are amazed to find that the association has over 1,100 committed MII members and have voiced an interest in investing in MII. □

Government Solicitations

Marketing Video Production.
Reference #: 94-2. Description: Equipment, crew, and facilities for production of a 10-12 minute video.
Location: Lord Fairfax C. C., Middletown, VA.
Bld return date: 10-27-93
Contact: Doris Ringer, (703) 869-1120, fax (703) 869-7881. □

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User, the Association needs to know about it. We are compiling a list of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the following listing.

Currently our list includes:

Action Video Productions
Greenville, SC
(803) 297-8865

American Production Services
Seattle, WA
(206) 282-1776

Advanced Audio Video Denver, CO
800-368-0406

American Magnetic Media
Denver, CO
800-USA-TAPE

AME N. Hollywood, CA
800-336-3827

Avon Productions
South Plainfield, NJ
(908) 756-0643

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Cassette Dub Inc. Northvale, NJ
(201) 767-7077

CenterCom, Inc.
Milwaukee, WI (414) 353-2001
Lincolnwood, IL (708) 675-1411
Tampa, FL (813) 886-8266

Commercial Video 101 Winston St.,
Cumberland, MD 21502
(301) 724-2799, ask for Greg.

Commonwealth Films
Richmond, VA
(804) 649-8611

Copymaster Video Villa Park, IL
(708) 279-1276

Cinequipt St Paul, MN
(612) 646-1780

Creative Visual 10135 J St.,
Omaha, NE 68127
800-547-4184, ask for Larry.

Curtis Inc. Charlotte, NC
800-733-2878

Curtis Inc.
Cincinnati, OH 45202
800-733-2878

ECI Dallas, TX
800-880-9400

Elite Video Production
Brooklyn, NY
(718) 627-0499

Global Vision Reisterstown, MD
(301) 356-6715

Group Video Productions
Sacramento, CA
1-800-748-4982

HAVE, Inc. Hudson, NY
(518) 828-2000

Industrial Audio Video
Houston, TX
(713) 535-2375

Industrial Communications
Birmingham, AL
(205) 942-0132

International Video Center
2528 Edgell Rd
Cleveland Heights, OH 44106
(216) 321-1440

Juntunen Video Minneapolis, MN
(612) 341-3348, Mike Vinup

MagneTech Ft. Lauderdale, FL
800-683-DUPE

Master Images Video Duplication, Inc. Northbrook, IL
(708) 564-0470

Media Concepts St. Petersburg, FL
(813) 321-2122, 800-330-3873

Multi-Magnetics Denver, CO
(303) 825-7768

Network Video Services
Alexandria, VA
800-289-DUBS (3827)

Park Avenue Productions
Richmond, VA
(804) 346-3232

Preston Trucking Preston, MD
(410) 673-2930

Pro Line Video Austin, TX
(512) 837-2000 x30

Quinn Productions
Winston-Salem, NC
(919) 768-2746

Sign Media, Inc.
Burtonsville, MD 20866
(301) 421-0268

Televent Video Services
Oak Park, IL
(708) 383-5588

Vaughn Communications:
Minneapolis, MN 800-323-0281
Creve Coeur, MO (314) 576-6804

Phoenix, AZ 800-228-7609
Milwaukee, WI (414) 276-6511
Tampa, FL 800-252-7564
New York, NY (212) 447-1038
Portland, OR 800-772-2251
Atlanta, GA 800-966-0859
Irvine, CA 800-228-7609

Video Duplication Atlanta, GA
800-235-9732

Video Duplication Services
Columbus, OH 800-289-4301
Dayton, OH (513) 294-5883
Cleveland, OH (216) 741-3827
Youngstown, OH (216) 792-3827

Video on Location
Rockville, MD
(301) 984-5823

Videoland Lacey, WA
(206) 491-1332

Video Now 610 S. Central Ave.
Kent, WA
(206) 852-1186

VideoPlay Industries Rockville, CT
(203) 875-5211

Video Proofs Rohnert Park, CA
(707) 586-0383

Video Replay Chicago, IL
(312) 467-0425

Video Transfer Rockville, MD
(301) 881-0270

Vidicomp Distributors
Houston, TX
(713) 694-6400

VIP Duplication 2908 Cameron St.,
Suite-B, Monroe, LA 71201
(318) 322-8222, Phillip Nelson

Wilderness Productions
S. Lake Tahoe, CA
800-874-7488, in CA (916) 577-3008

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488

WJZY-TV Charlotte, NC
(704) 398-0046

WPSD-TV Paducah, KY
(502) 442-8214, Bob Fesmire

Canadian Duplicators:

Agincourt Productions
Richmond Hill, Ontario
(416) 886-8273

If your company isn't listed here and should be, please call the Association at 800-966-1030. □

MII Equipment Rental Facilities

The association has been compiling a list of MII equipment rental facilities. If your company does not appear on this list, please contact the association at 800-966-1030 or (703) 620-6000, or fax your information to (703) 620-0451.

AudioVisual Headquarters
Rancho Dominguez, CA
(310) 885-4200
Rent out 3-AU-65's, they have shipping cases.

Avon Productions S. Plainfield, NJ
(908) 756-0643
Studio & Field MII, Cameras, etc.

Avonix Brookfield, WI
800-222-6050
Full line of MII available

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Cinequipt St Paul, MN
(612) 646-1780
Full line of MII available

Davis Audio Visual Inc Denver, CO
(303) 455-1122

ECI Video Dallas, TX
800-880-9400
AU-63H, AU-65H, WV F700 cam

/AU-410 dockable

Metrovics, Inc. Los Alamitos, CA
(310) 430-3509
Full line of MII available

Professional Desktop Video Systems
Glendale, CA
800-862-7820
Camcorder WV-F700/AU 410

Pro Line Video Austin, TX
(512) 837-2000 x30
Full line of MII available

Video Management Systems
Indianapolis, IN
(317) 639-6163
Sony M7 Cam., AU 500 Portable MII Deck

Vidicomp Distributors
Houston, TX
(713) 694-6400

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488
AU-650, AU-500, AU-400

Canadian Rentals:

VidCom Vancouver, B.C.
(604) 732-9711
WV-F250/AU400 Camcorder, AU-63, AU-65, AU-550□

Maintenance Software

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Each disk, which has information on all of the machines listed above, costs only \$15. Payment can be made by check or credit card. Simply call the Association at 1-800-966-1030 or (703) 620-6000 or fax your request to (703) 620-0451. Be sure to specify what size disk you need — 3.5 or 5.25 inch. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, at (416) 238-2269. He'll be able to provide the disk for you. □

MII Canada Update

MII is alive and well in Canada! Through the efforts of dedicated MII dealers, Panasonic Canada is pleased to announce to the world that, yes, Virginia, there is a real Broadcast Quality VTR available (not a stripped down version which is now being stripped down again).

Not only are the majority of colleges and universities in Ontario using MII, but some of the major institutions in Quebec have purchased MII. These include University of Toronto, York University, Queens University, Ontario College of Art, St. Clair College, Sheridan College, University of Montreal, Concordia University, University of Sherbrooke, (Continued on page 17)

MII Exhibiting at NAB

Once again, the MII Users Association will be travelling to Las Vegas for the 1994 NAB Convention. From March 21 through March 24, representatives from the association will be promoting association activities to hundreds of industry businesses and thousands of professionals and enthusiasts in the television and video fields.

The convention is an opportune time to garner new MII users who are unfamiliar with the association for membership. It's also a great chance to convince format-shopping companies to invest in MII for the unbeatable quality and low price that it offers.

In addition to manning an exhibition booth, the association also

plans to hold a meeting for new and old association members. Details will be forthcoming as the date approaches. □

The following is a matter of public record

Sony Sued for Actions Against MII/D-3 Dealer

It has finally happened. This past March Sony was sued by former dealers in Florida — Florida Video Systems, Inc., Florida Video System of Tampa, and Florida Video Systems of Jacksonville — on the ground that Sony unlawfully monopolized the professional video market in Florida. In addition to the antitrust claim of unlawful monopolization, the Florida Video companies are claiming that Sony breached its duty to act in good faith and deal fairly with them because of Sony's improper application of credit and payment terms, and also that Sony unlawfully interfered with their economic relations by contacting Florida Video customers and telling them that Florida Video Tampa and Jacksonville had been terminated as premier dealers.

The monopolization claim against Sony arises from conduct that allegedly began after it was announced in April 1992 that Florida Video Systems, Inc. had become an MII and D-3 dealer. According to the claim, Sony then engaged in a course of action that the Florida Video representatives allege has resulted in the closing of Florida Video offices in Tampa, Orlando, Jacksonville, and Ft. Lauderdale, and has caused all of the Florida Video companies to file for bankruptcy. The claim also alleges that not only did Sony's conduct make it impossible to sell Sony products, the Florida Video companies say that it has precluded them effectively from selling MII and D-3 products as well. The lawsuit is now pending in the Federal District Court in New Jersey. We understand that Sony is seeking to have the antitrust claim dismissed, and that issue is before the court to decide.

We also understand that Sony has taken the position that it only acted in accordance with its agreements. If you have anything to report regarding conduct that may be similar to what is claimed to have happened to the Florida Video companies, please let us know.

Any responses to this article should be directed to Richard S. Taffet, Esq. of Golenbock, Eiseman, Assor & Bell at 230 Park Avenue, New York, NY 10169. Phone: (212) 949-2700, fax: (212) 682-3365. □

Don Brown Productions, Inc. Expands to Houston

Don Brown Productions, Inc., located in Orange, California, announces the opening of their new, expanded office in Houston, Texas. The new office will contain two full MII editing suites to help service their Texas clients. Don Brown Productions has been providing services in Texas for over two years, but the excellent business climate has

created a need for an additional production facility. The new office is located at 1100 NASA Road One, Suite 407, Houston, Texas 77458. The telephone number is (713) 335-SAFE or 1-800-354-6854.

The new office is located in the same building as T.R. International, an engineering training firm specializing in the chemical and refinery industries, who provides specialty training world wide, including Saudi Arabia, Venezuela, Chile, and other countries. Don Brown Productions will provide all video, CD-Rom, and interactive video to support T.R. International's training efforts.

The Orange, California operations were recently expanded by the addition of another MII editing suite. MII has been a great help in our expansion, as clients can clearly see the difference between MII and Betacam images . . . and the price. Don Brown Productions anticipates expanding the Texas and California editing bays with an additional four bays by the summer of 1994. □

(MII Canada, cont'd from page 16)

Universite de Quebec de Montreal, and Grant McEwan College in Alberta.

We even have school boards sourcing on S-VHS and mastering on MII (Scarborough Board, North York Board in Ontario),

But wait, there's more. Two of Canada's largest Cable TV Networks are now using MII for their production needs — McLean Hunter Cable in Ontario and Shaw Cable for Western Canada.

In addition to all these users, we also have Corporate users and independent production companies as MII users. Sorry to those corporate and independent production companies. There are too many to list, but you know who you are.

Many people say to me, "Well, you're MII man for Panasonic, so you are biased in your opinion." Well,

maybe I am, but after spending seven years in the production industry (my wife had a baby and wanted me to get a real job), I really feel that Panasonic makes one hell of a product. For those with limited budgets, check out the combination of sourcing on S-VHS and mastering to MII. The quality is great, and the final product is Broadcast Quality.

For those naysayers who say "It's got to be Betacam," I say who cares. Nobody gives out their masters, so why let your client decide your hardware needs. Everybody I know has their masters dubbed to S-VHS. 3/4" (also another format dead to the marketplace), Betacam or MII.

This report on Canadian MII users was provided by Denis Orendt, MII Sales Manager for Panasonic Broadcast & Television Systems in Ontario. □

MII Trading Post

Please contact us when the equipment is sold!!!

Equipment Wanted

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, 800-966-1030, fax (703) 620-0451 (VA) if you have one to sell.

Wanted: JVC 811, or possibly Panasonic 7750 S-VHS editor. Phone or FAX Steve at (608) 251-8855.

Wanted: Used Panasonic AU-TB50B Time Base Corrector in good condition. Please contact John Cahill (908) 269-0100 (NJ).

Wanted: Will Buy your used Panasonic batteries (AU-BP220) if you have upgraded to "brick batteries" Please Contact Mark Kregel (410) 734-7961 (Baltimore, MD).

Wanted: Used Grass Valley Switcher with at least 8 busses, wipes, dissolves, to replace very worn Grass Valley Switcher in a TV studio at Towson State University. Please write Stacey O'Neal with specifications and cost: Towson State University, Dept. of Speech and Mass Communication, Towson, MD 21204-7090. Deadline 10/1/93.

Equipment for Sale

Panasonic AU-65H Studio Recorder/Editor, with TBC and TC. 7 months old, 40 hrs on heads, \$11,600. Contact Dave Hilsen (612) 461-3470 (MN).

Panasonic CLE 200/ AU 400, new heads, excellent condition, \$9,000. W/ case & quick draw case. **CHYRON ACG \$4,500.** Call Tom Whaley at (419) 621-0602 (Sandusky, OH).

GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000.00, 3K (16 Inputs) \$10,000.00. 7K and 7H (20 Inputs) \$12,000.00. All options are available. Contact Post Plus 40 East Main St., Port Jervis, NY 12771.

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. **Panasonic AK-400/AU-400 Camera/Dockable MII,** \$11,000.00. Also available: **JVC KY35ENG/KAB35 Camera,** includes 15:1 lens; Betacam adaptor, \$13,000.00; **Crosspoint-Latch 6112 2M/E switcher w/chroma key** \$2,250.00; **Crosspoint-Latch 8200 switcher/DVE w/dual channel TBC** \$1,925.00; **ECHOLAB, DV7 SEG/switcher w/GPI** \$2,995.00. Please contact Ken Muehlbauer, 800-222-6050.

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00. **Panasonic WV-F700/AU-410 Camera/Dockable MII,** Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories, \$17,000.00.

Panasonic AG-7750 S-VHS Recorder/Editor, good condition, \$4,400.00. For further information, please contact Terry Nixon, (512) 837-2000 extension 22. (TX).

Panasonic AU-660, Studio recorder/editor, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, **Animation system** available. Contact Steve Crouch (301) 946-6380. (MD).

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson 800-264-0590 (TN).

Panasonic AU-63H AT, MII Studio Player w/AT, new, \$11,640.00. Also, **AU-65H Studio Recorder/Editor,** new, \$12,028.00. Full Warranty. Contact Bill Frazier (412) 243-1300 (PA) Quail Video.

JVC KRM 800U Recorder/Editor, excellent condition with new heads...asking \$6,750.00. Contact Harry Breitmeyer, 1365 McMullen Booth Rd, Clearwater, FL 34619 (813) 726-0204.

Panasonic AU-63, MII Studio Player w/AT, demo with time code, \$8,000.00. **200CLE 3-Chip Camera** \$3,700.00. The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble" DVE,** with all extra cards and upgrades-paid \$18,000.00 sell for \$7,000.00. **Panasonic AGA800 Edit Controller,** with 3 9-pin cards \$2,900.00. **AGSW 800 AV Switcher,** \$2,500.00 **TBC 200** \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY).

JVC KMD 600 U S-VHS Duel TBC, with downstream keyer, accepts RGB from computer, works with AMIGA toaster or as a stand alone unit, excellent condition, \$3,800. Contact Bill Dunbar, Dunbar Video Productions, Holly, MI (313) 634-8686.

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, asking \$5,000.00. **JVC SA-T310U Component TBC,** \$2,000.00. Contact Terry Grant (612) 870-0028 (MN).

Panasonic AG 7750 w/TC \$4500., Panasonic AG 750 editcontroller, \$1000. **LAIRD legend Character generator w/Encoder** \$3000. **JVC 8 Input Switcher, w/Chroma Key, Tally, Intercom & GPI Trigger,** \$2500. **Panasonic AVES Switcher** \$900. All in great shape, w/rackears, slides & manuals. Call Tim Dench (502) 239-0229.

AU-520 Portable MII Recorder, only 120 hours with portable case, AC supply, and BP-90 Batteries, \$6950. **AGA800 Edit Controller** with 3 serial and 2 parallel interfaces and RS-232 data cable, \$3,200. **O'Conner 50 Fluid**

head on wooded legs with spreaders. Good condition, \$1,475. All carry a 30 day warranty. **Ampex ADO-100 DVE, 3D Option & Upgraded software,** \$16000. Much more, owner retiring. Call for full list. Contact Bob Pooler at (508) 263-7727 (Boxborough, MA).

JVC KY 320 Camera w/Fujinon, 16 x 9.5 Lens, includes portabrace, power supply, batteries, shipper case and CCU...\$3,500.00. Contact Jordan Gershon, Majec Productions, (913) 894-1188 (KS).

Panasonic AG 7500A SVHS Editing Decks, Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller, also available \$1,400.00. **MX10 Digital Special Effects Generator w/Title,** \$900.00. Please contact Tim Dench, (502) 239-0229 (KY).

Telmet TM 8615, docking adapter AU400/410 to BVP7, asking \$999.00. **CrossPoint-Latch 6112 (used), 2M/E Switcher, w/chroma key** asking \$2250.00

Echolah, DV7 (used), BO SEG/Switcher w/GPI, asking \$2995.00. **Tektronix 244505 (used), Combo waveform/vectoroscope,** asking \$2650.00. **Anton Bauer MP4/probe (demo), battery charger; 4bay w/probe,** asking \$2195.00. We also have many accessories. Please contact Avonix at (414) 783-6050.

Panasonic AGB745 (new), Battery Charger, asking \$399. **TELMET TM8615, Docking Adapter AU400/410 to BVP7,** asking \$999. **K&H CAU500 (Demo), Carry Case for PAN AU500/AU520,** asking \$149. **K&H CAU500 (Demo) case for AU500,** asking \$149. **CROSSPOINT-LATCH 6112 (Used), 2M/E Switcher with Chroma Key,** asking \$2250. **TEKTRONIX 244505 (Used), Combo Waveform/Vectorscope,** asking \$2650. **VIKING AU500CASE (Rental), R776 ATA Shipping Case,** asking \$250. Please Contact Scott Schuelke at AVONIX, PO Box 505, N. 124th Street, Brookfield, Wisconsin 53005.

Panasonic AU-650 MII Variable Speed Studio Recorder/Editor, Excellent Condition, 100 hours on complete refurb by Brian Roose **Panasonic Service Center, Georgia,** \$6500. Contact Brooks Reid, Air Time Design, Miami, FL, (305) 666-0925.

Panasonic AU-300 Video Recorder/Reproducer w/A-30 Editor, Good Condition, \$4,900.00. **Nagra IV-SJ Recorder/Reproducer, Like New,** \$2,500. **Sony VO-5800H High Resolution 3/4" UMatric Recorder/Reproducer,** Excellent Condition, \$1,500. Contact John Ursiolo, Rand Systems Engineering Inc., (301) 983-1998.

Panasonic WV-S700 w/AU 410, 15x1 Lens,

Battery & Charger, \$11,000. Contact Alan Nguyen, (714) 531-8896.

JVC-F911U Interface Unit \$500. JVC-SAT411U Time Base Corrector, with Noise Reduction (RGB YC Composite), \$2,800. Sony V09800 SP 3/4" Recorder/Player \$3,000. 2 Panasonic WJ300B Rack Mount Video Distributer Amplifier \$1,500 each. WJA01 Rack Mount for Video DA \$65. Panasonic WJ2254 Rack Mount Switcher \$200. Panasonic WJ-200RB Rack Mount Switcher \$200. JVC BR-S411U SVHS Docking VCR with JVC SA-R100U VTC Time Code Generator, \$2,500. All equipment like new and taken excellent care of. Contact Clark's Video Productions, (501) 636-8599.

Convergence 195 Controller, lightly used. Excellent condition. Just reconditioned by factory service rep. With serial and parallel cards, \$1,850. Larry Cohen Productions, Watchung, N.J. (908) 561-8742.

For Sale: (1) Panasonic AU 400, less than 100 hours, very clean, \$3250. Call Bob (305) 565-1762.

Panasonic DM 7010 MII Camera/VCR Dockable System. Three 2/3" CCD's, 750 lines, 62db S/N, Digital Processing. New/Full Warranty, \$12,000 (\$24,000 retail). Panasonic MII AU-65H and AU-63H available. Also PTB1010UF 120" Projector. All brand new in sealed boxes, never opened with full one-year warranty. Drastically reduced price to move fast!! Call Ralph Olson at (607) 687-0545 (Owego, NY).

Panasonic AU-550 Field Recorder/Editor. With TC & built in editing controller. 120v & 12v operation. Full editing. AT & built in limited TBC, (GC) \$6,500. JVC KRM-460U Portable MII Recorder with portabrace, (CG) \$3,600. Please contact JC Productions at (908) 269-0100 (Bayville, NJ).

Complete Animation/Graphics System. 486 computer with 600 Meg. hard drive, diaquest controller and targa 64+ board. Software includes Topas 4.0, Tips, Rio, QFX, Logo Editor, Panorama, and Lumena. Originally purchased for \$28,000, asking \$17,000. Contact Jordan Gershon, Maieo Video Productions, (913) 894-1188 (Overland Park, KS).

JVC KR-820U MII Editor, mint, 400 machine hours, parallel/serial, integral A/B controller, 4-

ch audio, DOC, fast & gentle, \$6,500 or BO. Paltex/JVC 3/4" A/B system, \$2,800. Loaded Toaster 2 system with 8mb 32-bit RAM, 80mb HD, DPS Personals & V-Scope, \$3,500/BO. Phone or fax Steve Braker at (608) 251-8855 (Madison, WI).

JVC KRM 800U MII editing VCR, new heads, \$4,500. JVC CR 850 U 3/4 inch editing VCR, \$4,000. Alta Centaurus Stillstore/switcher with hard drive, \$9,000. Alta Celeris Y/C transcoder YC 358 and YC 688, \$400. Paltex Abner Edit controller with time code board and animation single frame control, like new, \$2,000. Paltex Abner Edit controller (no reader board), good condition, \$1,200. Paltex cables: 2x811/611, 2x850, 1xM800U, \$150. Call Bob Richardson, Jr. at Riverside Productions, 800-848-9752.

JVC KRM-800 MII editor/recorder, \$4,000. Alta Centaurus Dual Channel TBC Digital Effects/Stillstore System, \$7,500. DUBNER 5K Character Generator, \$3,500. Paltex Abner A/B Edit Controller, \$2,500. JVC F911 Interface, \$500. Contact Mark Johnson at Reel Video Productions, (814) 695-8054 (Hollidaysburg, PA).

Hotronic AH91 Dual TBC S-VHS/Composite with sync Generator/Switcher. Wipes, push/pull, freeze frame, freeze field, paint, mosaic, DOC, full band width, infinite window. Excellent condition. Asking \$3,500. Call (407) 777-3936 (Satellite Beach, FL).

Panasonic AU-410 Dockable VCR, new \$7,500. Panasonic WV VT 15 MII Docking Adapter for Panasonic WV F2 50, new, \$950. Contact Tom Taugtes with Audio Visual, 1-800-862-2339 (Plymouth, MN).

D-3 VTR Panasonic A.J-D350 like new condition, under 300 hours, \$30,000. Call Walter Druker, BCS-NY (212) 268-8800 (New York, NY).

JVC KY20/BR54111 3-CCD S-VHS Camcorder, Fujinon 16x1, MK50 Shotgun, Portabrace case, battery holder, XLR in excellent cond., \$4,895. KY20, lens, adapter, tripod plate, only \$2,895. JVC KY210B 3 Tube with Fujinon 16x1. Hard case, tripod plate in excellent cond. Was used as back-up Cam only. Rated over 700 lines, \$2,495. JVC CR4900U 3/4" Portable with portable case. Exc. cond., \$1,000 firm. Contact George at Video Proofs, (707) 586-0383 (Rohnert Park, CA).

Two A12x9-Berm, @ \$1,250.00 each. AG-A800, \$1,575.00. Two AK-400, @ \$8,000.00 each. AU-410, \$3,940.00. AK-AD430, \$70.00. AKR1055, \$207.00. AD-AD410, \$1,136.00. AU-520, \$4,600.00. AU-B110, \$330.00. AUB420, \$340.00. Four AUB220, @ \$56.00 each. Contact Jennifer or Dave at the MII Users Association at 1-800-966-1030.

Facilities/Suites

Find Financial Freedom in Florida. Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, in-house duplication system, 800 # and credit card acceptance, furniture, phones and much, much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00. Call (813) 545-2646 (FL) for complete details.

A/B ROLL EDIT SUITE, includes Panasonic AU-60 Studio Recorder, (2) Panasonic AU-650 Studio Edit Recorder with Auto Tracking, Videotek Prodigy Composite Special Effects Generator, Paltex Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

Tapes

Used MII Tape, limited number of MII tapes, Large cassettes, 30's, 60's 90's and Small cassettes, 10's and 20's. Low Passes, most with factory cases. Good for many purposes, \$3.50 each in lots of 100. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (FL).

New MII Cleaning Tapes. 3 M20S, 3 M30L, MPL 90. Miscellaneous Used MII stock. Contact Melanie West-Pond, (404) 355-3398.

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. Please contact us when the equipment is sold. □

MII Job Shop

The MII Job Shop is a forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad (anonymity protected if requested). Please send all employment

opportunities, resume's, ad copy, etc. to the association. Our current offerings are:

Experienced On-line MII Editor, preferably PALTEX and IMPACT DVE expertise, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A
Experienced Amiga Graphic Artist,

2-D and 3-D capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B
Send resumes and sample tapes to the Association, please state which position you are interested in. All responses will be kept in strictest confidence. □

Turn Betacam production clients into MII Users!

Betacam/MII or MII/Betacam Transfer!

Now available to the Users Association -- Members at reduced rates!
48 hour turnaround for quantities of up to four tapes (via Federal Express)
for both "S" and "L" size Betacam cassettes.

Services supplied by GMG International at the following rates
(which include the cost of tape):

up to 20 minutes	\$37.00/dub
up to 30 minutes	\$55.00/dub
up to 60 minutes	\$105.00/dub
up to 90 minutes	\$155.00/dub

(Shipping not included.)

Call 1-800-966-6689 or (703) 620-6000 and ask for Earle Copp or Logan McMinn.

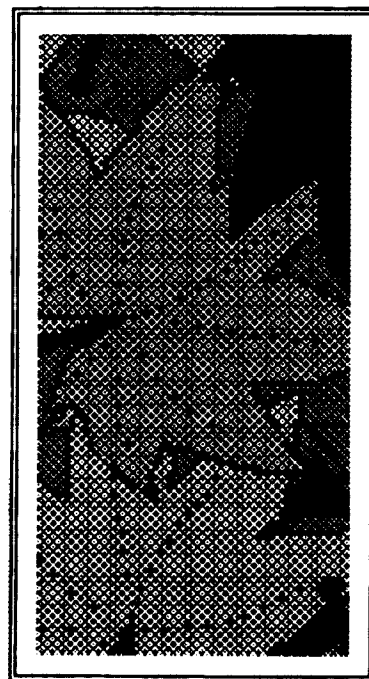
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PANASONIC MII TRAINING VIDEOS

NOW AVAILABLE!!!!

This set of three 30 minute videos feature preventive maintenance, troubleshooting, applications overview, upper drum replacement, and basic service procedures. Specifically, items covered include the following:

(I.) PANASONIC MII EQUIPMENT TRAINING-LESSON I

RECOMMENDED CLEANING AND MAINTENANCE PROCEDURE

Sections-

- 1.0 - Upper Drum
- 2.0 - AC Head Stack
- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
- 7.0 - Cleaning the Posts
- 8.0 - Cleaning the Fixed Posts
- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

(III.) LESSON 3 APPLICATIONS AND OVERVIEW

(Including basic troubleshooting)

Sections-

- 1.0 - Introduction
- 2.0 - Stand Alone Single Machine Configuration
- 3.0 - Machine to Machine (cuts only applications)
- 4.0 - A/B Roll Editing Systems
- 5.0 - MII Menu and Setting Instruction

(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT

Sections-

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment



**All three presentations in VHS \$100.00 plus shipping (\$13.95 for ground UPS)
Checks/Mastercard/VISA accepted**

**ALL PROCEEDS BENEFIT USER ASSOCIATION ACTIVITIES.
IF YOU HAVE ANY QUESTIONS ABOUT THE TAPES PLEASE
CALL THE USERS ASSOCIATION AT 1(800)966-1030,
1(703)620-6000, OR FAX YOUR REQUEST AT 1(703)620-0451**

24 HOUR FAX LINE

(Virginia residents must add 4.5% sales tax to all orders.)

Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

Each month, the Users Association will poll users on specific MII issues and publish the results in the next newsletter. This month we are interested in MII Users' graphics and animation facilities .

1) Do you use your MII machines more for graphics/animation or regular post production?

2) What kind of computer graphics system do you own?

Hardware

Software

3) What was your reason for selecting MII for graphics rendering?

4) If you are looking at digital for future graphics rendering, what format are you planning to use?

5) Any additional comments regarding MII and your graphics/animation capabilities and services?

It is important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.

MII Users Association of America
c/o GMG (International), Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091

Optional

Name

Company

Phone

September Survey Responses

Each month the Users Association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are sharing the results of our questions from the September issue regarding advertising for MII by the association and Panasonic..

1) Do you think that Panasonic should expand its efforts to support the MII format by increasing the amount of advertising in the trade journals?

- ♦ Yes, this is directly to their benefit.
- ♦ Yes, they make a very good product, and they need to get off their duffs and sell it.
- ♦ Yes, but only as long as it doesn't increase the cost of parts, service, etc.
- ♦ No, I get all the information I need by asking my

- dealer. I don't think I'm qualified to tell Panasonic how many advertisements they should run anyway.
- ♦ Yes, as I remember, JVC widely advertised its undying support for U-matic and MII format. Few people believe this stuff any more.
- ♦ Yes, they owe it to us.

2) Should the MII Users Association continue to promote the MII format by using association funds to place additional ads showing user support for the format in industry magazines?

- ♦ Yes, as a means of finding new (dues paying) members, should pay out.
- ♦ Yes, definitely! The more MII presence in the industry, especially generated by happy MII Users, the better it is for all who make their living with the format.

- ♦ No, our job was to buy the product. The manufacturer's job is to advertise it and sell it.
- ♦ No, our funds are limited. We need feedback and problem solution information.

3) What should the focus of such advertisements be? (ie. new MII equipment or promotion of the Users Association)

- ♦ Yes, hype that the Association exists. Use testimonials from happy current MII users. Benefit comparison of the MII format vs. Beta, 1", 3/4 SP, and S-VHS. Develop MII as editor for S-VHS source footage.
- ♦ Support at first. And now is good and necessary -- someday you might need to go to glossy pages. There's

- no reason why MII can't have it's own trade mag.
- ♦ Promote the Users Association.
- ♦ Panasonic, not the MII Users Association, should promote new MII equipment.
- ♦ If you must advertise, then sell the Users Association as support for new purchasers of MII.

4) In what magazines should these advertisements appear to be most effective?

- ♦ Beats me, I don't have time to read any.
- ♦ *Video Systems*
- ♦ *Videography*

- ♦ *Television Broadcast*
- ♦ *In Motion*

5) What are other ways in which Panasonic and the MII Users Association can increase sales of the MII format and promote the continued growth of the association to benefit the users?

- ♦ Panasonic can offer incentives to new buyers as well as support old buyers. The association can pass along what Panasonic has done for them, both good and bad, to would-be MII owners.
- ♦ Hold regional seminars on MII maintenance procedures.
- ♦ Take on a few other products like MII. Suggestions:

- Toasters -- computer editing non-linear, off- and on-line.
- ♦ Provide more "in person" shoot offs or product comparisons
- ♦ Hold an MII fair or convention
- ♦ Offer better prices or perks for buyers
- ♦ Training tapes - User tips problem solutions

MII Users Association of American Membership Listing

Alabama

Alabama Power Co.
Randy Cook
600 North 18th St.
Birmingham, AL 35291

Alabama Power Co.
Len Holland,
600 North 18th St.
Birmingham, AL 35291

Alabama Power Co.
Bob Howard,
600 North 18th St.
Birmingham, AL 35291

AUVID Productions Int'l Inc.
Paul D. Kennamer, Sr.
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
MII Owner

AUVID Productions Int'l Inc.
Nancy Kabajan
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
MII Owner

Custom Supply, Inc.
B.J. Purcell
2509 5th Ave. South
Birmingham, AL 35233
(205) 252-0141
MII Dealer/Repair Center

DCH Regional Medical Center
Larry Parker
809 University Blvd E.
Tuscaloosa, AL 35401
(205) 759-7332
MII Owner

First Frame Video Services
David Black
2440 Winderidge Dr.
Birmingham, AL 35244
(205) 988-3267
MII Owner

Flint Hill Productions
Charles & Mary Golden
255 S. Charleston CT
Montgomery, AL 36117
(205) 277-7760
MII Owner

Industrial Communications Inc.
Mike Comelina
PO Box 190201
Birmingham, AL 35219
MII Owner

Openshaw Productions
Andy Openshaw
3195 Cahaba Heights
Suite 9
Birmingham, AL 35243
(205) 970-9041
MII Owner

WAFF-TV 48
Keith Ward
1414 N. Memorial Pkwy
Huntsville, AL 35804
(205) 533-4848
MII User

Womans Missionary Union
Stan Hill
PO Box 830010
Birmingham AL 35283-0010
(205) 991-4929
MII Owner

Alaska

KTOO-TV
CCBI
Jack McKain
224 Fourth st
Juneau, AK 99801
(907) 586-1670
MII Owner

Arizona

COVID
Imre A. Csaszar
1725 W. 17th St.
Tempe, AZ 85251
MII User

Del Sol Productions
Ruben Ruiz
19 W. Ventura
Tucson, AZ 85705
(602) 622-1515
MII Owner

KTVW
Bruce Sherman
3019 E Southern Ave
Phoenix, AZ 85040
(602) 243-3333
MII Owner

KVOA-TV
Tom Schriener
209 W. Elm St.
Tucson, AZ 85705
(602) 792-2270
MII Owner

LRM Productions
Lisa Markkula
PO Box 1405
Tucson, AZ 85702-1405

MACROLEASE
George Goodman
10802 N 19th Ave.
Phoenix, AZ 85029

Pima College
Ketil Gumborg
1901 N Stone
Tucson, AZ
85709-5080
(602) 884-6803
MII User

Studio Optix
Christopher Hutson
103 W. Alameda
Phoenix, AZ 85003
(602) 254-4668
MII Owner

Troxell
James Chalfoux
4830 S. 38 St.
Phoenix, AZ 85040
(800) 352-7912
Dealer

Vaughn Duplication Services
Jim Lawson
3802 East University Drive, Suite 2
Phoenix, AZ 85034
(800) 228-7609
MII Owner

Video Technical Services
Chip Harold
925 West Baseline Rd
Tempe, AZ 85283
(602) 831-2760
Dealer

Arkansas

5 Star Video
Randy McFarland
1112 Garrison Ave
Ft Smith, AR 72901
(501) 783-7751
MII Owner

Arkansas Farm Bureau
Keith Garrison
PO Box 31
Little Rock, AR 72203-31
(501) 228-1488
MII User

Clarke Video Productions
Tim Clark
1206 N 8th st Rogers
AR 72756
(501) 636-8599
MII Owner

KHOG
Marvin Macedo
PO Box 1029
Fayetteville, AR 72701
(501) 521-1010
MII Owner

KTHV
Chuck Weaver
720 Izard St
Little Rock, AR 72209
MII Owner

Sigma Broadcasting
Don Vest
PO Box 4150
Ft Smith, AR 72914
(501) 783-4040
MII Owner

Video Pro Productions
T Hall
PO Box 1694
Pine Bluff, AR 71613
MII User

California

Ace Kusuma
533 21st Pl
Santa Monica, CA 90402
MII Owner

ADV Tech
Thomas Huckle
8057 Crossbridge Rd
Dublin, CA 94568
(415) 833-6031
MII Owner

AME
Bill Messersmith
1133 N. Hollywood Way
Burbank, CA 91505
(818) 841-7440

AME Inc.
Larry Cohen
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
MII Owner

AME Inc.
Chip Vining
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
MII Owner

Assoc. Elec.
Gene Hustling
3585 Cadillac Ave
Costa Mesa, CA 92626
(714) 850-9342
MII Owner

AudioLab Electronics
Ron Stefan
5831 Rosebud Ln
Bldg C
Sacramento, CA 95841
Manufacturer

Audio Video Supply
Joyce Wozniak
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Patrick Birch
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Barry Diamond
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Paul Burkhardt
4575 Ruffner St.
San Diego, CA 92111

Audio Visual Headquarters
Richard Farnham
2300 Gladwick
Rancho Dominguez, CA 90220
(310) 885-4200
Supplier

BAVC
Luke Hones
1111 17th st
San Francisco, CA 94107
(415) 861-3282
MII User

Bay Cable Advertising
Jim McCuin
20902 Cabot Blvd
Hayward, CA 94545
(510) 732-7320
MII Owner

BCS
Les Spitzer,
1840 Flower Street
Glendale, CA
91201 (818)
551-5838
MII User

Gibson Best
119 Driftwood ste 14
Marina Del Ray, Ca 90292 (310)
827-9100
MII User

Bluewater Productions
Bill Rosentel
3205 Production Ave Ste E
Oceanside, CA 92054
(619) 721-1951

Broadcast Store
Barry Seybert
1840 Flower Street
Glendale, CA 91201 (818)
551-5875
Dealer

Cal Poly San Luis Obispo
Peter Woodworth
Audio Visual Services Dept.
San Luis Obispo, CA 93407
(805) 756-7197
MII Owner

Chiaverini Video Productions
Doug Chiaverini
4030 N. Palm Ste 306
Fullerton, CA 92635
(714) 526-3388
MII Owner

Clockwork Studios
Chris Pettipin
10695 Treana Street
Suite 106
San Diego, CA 92131
(619) 578-8433

Compact Video Group, Inc.
John Donlon
2813 Alameda Ave
Burbank, CA 91505
(818) 840-7000
MII Owner

Corporate Video Productions
Richard Frazier
PO Box 1916

Creative Arts Video
Matko
1325 N. Sierra Bonita
Suite 203
W. Hollywood, CA 9046
(714) 373-7529
MII Owner

DNF Industries
Eve Norell
1032 North Sweetzer Ave
Suite 212
W. Hollywood, CA 90069
(213) 650-5256
MII User

Don Brown Productions
Don Brown
1429 W. Collins Ave.
Orange, CA 92667
(714) 771-9711
MII Owner

DSO Productions
Robert Orban
2413 Lincoln Ave
Belmont, CA 94002
MII Owner

Eagle Leasing
Kathi Klein
3000 E. Birch St Suite 108
Brea, CA 92621 (714)
579-8777
Leasing

Editing Technologies Corp.
Russ Stole
11992 Challenger Court
Moorpark, CA 93021
(805) 329 7074
Manufacturer: Edit Systems

EIG Video
Bud Turner
PO Box 960
Lucerne Valley, CA 92356
MII User

Electronic Design & Service
Sam Kondoz
6922
San Fernando Rd.
Glendale, CA 91201
(818) 843-6199
MII Owner/Dealer

Mohammed Farahad
19141 Keswick St.
Reseda, CA 91335

First Light Video Publishing
Andy Komaroff
8536 Venice Blvd
Los Angeles, CA 90034
(310) 558-7880
MII User

Gene Gordon Studios
Gene Gordon
1746 W Katella 3
Orange, CA 92667

Grace Productions
Maynard Dennis Grimm
34476 Colville Pl
Fremont, CA 94555
(510) 794-8365
MII Owner

Grass Valley Group
Don Davis
P.O. Box 1114,
Mail Stop N3-2H
Grass Valley, CA 95945
(916) 478-3097
Manuf.

GRC Electronics
Greg Capello
1181 Pioneer Way
El Cajon, CA
92020
(619) 464-6446
MII Repair

GRC Electronics
Greg Capello
14082 Valley Springs Road
Paway, CA 92064
(619) 464-6446

Group Video Broadcast Services
Jerry Casey
10364 Rockingham Drive
Sacramento, CA 95827
(916) 362-3964
MII User

Hammar Communications
Peter Hammar
1525 Greenwood Ave
San Carlos, CA 94070
(415) 508-8182
MII User

Horizon Christian Fellowship
Roger Vans
PO Box 17480
San Diego, CA 92117
(619) 277-4991

International Video Preview
Jerry Jasee
1177 Quarry Ln Unit F
Pleasanton, CA 94566

Iranica
Alireza Tabesh
PO Box 8123
Newport Beach, CA 92658-8123
(714) 251-1926
MII User

ITD Productions
Herbert Kellner, Ph.D.
1561 Madrid Dr
Vista, CA 92083
(619) 598-8451
MII Owner

IVS, Inc.
Ray Dunn
7925 Auburn Blvd
Citrus Heights, CA 95610
(800) 745-6601
Dealer

Jet Propulsion Lab
Cory Borst
4800 Oak Grove Dr.
Pasadena, CA 91109
(818) 354-6170
MII Owner

KATZ Inc.
Rich Borow
PO Box 2608
San Fernando, CA 91393
(818) 895-8921
MII User

KCRA
Marty Main
3 Television Cir
Sacramento, CA 95814-0794
(916) 325-3255
MII Owner

King Video Cable
Alex Slaten
Advertising Production Dept.
22620 Market Street
Santa Clarita, CA 91322
(805) 259-7646
MII Owner

Kolb Entertainment
Kenneth Kolb
14380 Foothill Blvd #26
Sylmar, CA 91342
(818) 362-6753
MII User

KRBK-TV
Annette Wegesend
500 Media Pl.
Sacramento, CA 95815
(916) 929-0300
MII Owner

KUSI
Richard Large
4575 View Ridge Ave
San Diego, CA 92123
(619) 571-5151
MII Owner

KVCR-TV
Don Ferrita
701 S Mt Vernon st
San Bernardino CA 92410
(909) 888-6511 x1325
MII Owner

LBCC Media
Stephen Clayton
10055 Wolf Rd Ste B 14
Long Beach, CA 90808

LifeEnrich
Robert Reese
10055 Wolf Rd, STE B14
Grass Valley, CA 95949
(916) 268-0882

LLAPA
Bill Dumbleton
PO Box 8005
Emeryville, CA 94662
(510) 854-5251
MII User

Magic Motion Film and Video
Ron Shaw
P.O. Box 16213
N. Hollywood, CA 91615
(818) 769-4653

Metrovics
Lou Wilson
3808 Catalina
Los Alamitos, CA 90720
(310) 430-3509
MII Dealer

Miles Media Corp
Richard Miles
4200 Glenbrook Ave
Bakersfield, CA 93306-2222
(805) 873-1663
MII User

Miller Video
Lee Miller
608 Wilson Ave
Novato, CA 94947
(415) 898-9998
MII Owner

Motion Blur Publishing
David Duberman
915A Stanbaugh St.
Redwood City, CA 94063
MII Owner

NBC
Jim Smith
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4281
MII Owner

NBC
Mr. Bill Johnston
3000 W. Alameda Ave
Burbank, CA 91523
MII Owner

NBC
Mr. J. Schoedler
3000 W. Alameda Ave
Burbank, CA 91523
MII Owner

NBC Sports
Jack Simmons
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4290
MII Owner

Nelson Media Group
Bill Nelson
951A Valhalla
Bakersfield, CA 93309
(805) 833-8313
MII Owner

North American Television
Jim Ren Huang
10355 E. Rush St
El Monte, CA 91733
MII User

Odetics Broadcast
Gene Zimmerman Jr
1515 S Manchester Ave
Anaheim, CA 92802-2907
(800) 243-2001
Manuf.

Paltex International
Jim Owen
2752 Walnut Ave
Tustin, CA 92680
(714) 669-8322
Manuf.

Panasonic
Robert C. Patch
6650 Ratella Ave.
Cypress, CA 90630

Philips internet media
PCV Entertainment David White
325 E Hillcrest ste 250
Thousand Oaks, CA 91362
(805) 371-1300
MII Owner

Pioneer
John Mitchell
915 East 230th St
Canon, CA 90745 (310)
522-8600
MII User

Precious Memories Video
Chuck Hashim
320 East 18th St.
Bakersfield, CA 93305
(805) 324-8947
MII User

Professional Desktop Video
Systems
Dave Love
6922 San Fernando Rd
Glendale, CA 91201
(800) 862-7820 (818) 848-9127
MII Owner/Supplier

PSICOR Inc.
Harry Hoerr
16818 Viadel Campo Ct
San Diego, CA 92127
(619) 483-7179
MII User

Real Estate Television
Chris Gonzalez
3540 Callan Blvd ste 205
San Francisco, CA 94080-5553
(415)
872-1243
MII User

Recreate Inc
LH Lee
1290 Lawrence Station Rd
Sunnyvale, CA 94089
MIII User

RF Industries LTD
Les Perlman
7620 Miramar Rd
San Diego, CA 92126

R.T. Fomey & Associates
28 Southbrook STE 4
Irvine, CA 92714
(714) 551-9062
MII Owner

R-VCR
Larry Dean
4055 Guasti Rd ste 107
Ontario, CA
91761-1521
(909)984-6492
MII User

Shahr Farang TV
Parviz Kardan
PO Box 16273
Encino CA 91416 (818)
702-0091
MII User

Spot Productions
Frank Vanella
5343 Birch Grove Dr.
San Jose, CA 95123
(408) 224-1500
MII Owner

Studio Spectrum
Ken Buckowski
1056 N. Lake St.
Burbank, CA 91502
(818)843-1610
Dealer

Take 2 Video
Mark Wilson
38964 Kenneth Ct
Cherry Valley CA
92225 (909)
845-9748
MII User

Take 2 Video
Gerry Wilson
4597 Warm Springs Rd
Glen Ellen CA 95442
(707)938-2532
MII User

Tele-Video Production
Services
Jon Rolander
600 Grand Ave Suite 401
Oakland, CA 94610
(510)893-0555
MII Owner

Tentel
Kirk McConnell
4475 Golden Foothills Pkwy
El Dorado Hills, CA 95630
(800) 338-6894
Manuf.

The Video Production Co.
of America
Walter Knox
4750 Topoka Dr.
Tazewell, CA 91356
(818) 343-8996
MII Owner

Toaster Marmalade
Mark Stross
4842 Via Colina
Los Angeles, CA 90042
(213)259-9033
MII Owner

Total Digital
Alan Nguyen
516 S Denning St
Santa Ana CA
92704 (714)531-8896
MII Owner

Triangle Video
Martin Geisler
11300 Hartland St
N Hollywood, CA 91605-
6309

Tripp Communications
Sales
1717 Solano Way #24
Concord, CA
94520 (510)
686-1801
MII User

Tri-Valley Community TV
Jack Oliver
4663-B Bernal Ave.
Pleasanton, CA 94566
(510) 462-3030
MII Owner

Troll Mngt Company
Sonja Woelner
6312 Santa Ana Cyn Rd 111
Anahiem Hills CA 92807
(714)
524-2050
MII User

Truckee River Studios
Larry Beldon
1680 Diablo Vista Rd
Alamo, CA 94507
(510) 943-7192
MII Owner

UC B/HIS Broadcasting
NE Peterson
8990 Gaddini Rd
Winters, CA 95694
MII User

UCLA-Behavioral Sciences
Media Lab NPI
Gary Lord
760 Westwood Plaza
Los Angeles, CA 90024
(213) 825-0448
MII Owner

United Media
Leslie Ricci
4771 E. Hunter
Anaheim, CA 92807
MII User

Unitel Video
Mark Miller
3330 Caluenga Blvd, West
Los Angeles, CA 90068
(213) 878-5800
MII Owner

Vaughn Duplication
Services
Paul Taylor
2465 Campus Dr., Ste M
Irvine, CA 92715
(714)252-0190
MII Owner

Video Post Production
Nasser Ardehair
P.O. Box 317
Verdugo City, CA 91066
(818) 903-2883/957-7851
MII Owner

Video Proofs
George Banich
560 Martin Ave
Studio D
Rohnert Park, CA 94928
(707)586-0383
MII Owner

Vision Star Productions
Mike Strauss
2465 Campus Dr Suite 15
Irvine CA
92715 (714)
852-9927
MII User

Walt Davis Enterprises
Doug O'Connor
931 N Cole Ave Hollywood
CA
90038 (213)461-0700
Dealer

Walt Davis Enterprises
Geof Barron
931 N Cole Ave Hollywood
CA
90038 (213)461-0700
Dealer

WHTV-TV Venture
Technologies
Donald Wilson
23642 Calaveras Rd Ste 104
Calabasas, CA 91302

Wilderness Production
Mike Conway
PO Box 10260
S. Lake Tahoe, CA 96158
(916)577-3008
MII Owner

Wilderness Video
Robert Ghusic
24200 Aliene Ave.
Lomita, CA 90717
(310) 539-8573
MII Owner

World Image Inc
Shanar Yadeagari
9186 W Pico Blvd
Los Angeles CA 90035
(310)859-2742
MII User

Your Video Productions
Jeri Ann Severson
2183 Fairview Rd, Ste. 104
Costa Mesa, CA 92627
(714)645-9687
MII Owner

Colorado

Advanced Audio Video
Philip Young
7700 E. Iliff,
Suite H
Denver, CO 80231
(800) 368-0406
MII Owner

Advanced Audio Video
A.J. Delizza
7700 E. Iliff,
Suite H
Denver, CO 80231
(800) 368-0406
MII Owner

American Magnetic Media
Steve Helmick
5580 Havana Unit 6A
Denver, CO 80239
(800) USA-TAPE
MII Owner

American TV &
Communications
David Franklin
160 Inverness Dr., W.
Englewood, CO 80112
(303) 799-1200
MII Owner

Business Planning Svcs
John Giarratano
1037 Elm St.
Pueblo, CO 81004

Davis Audio-Visual, Inc.
Richard Davis
1801 Federal Blvd
Denver, CO 80204
(303) 455-1122
Dealer

Davis Audio-Visual, Inc.
Howard Goldbaum
2100 Clay St.
Denver, CO 80211
Dealer

Davis Audio-Visual, Inc.
Peter Blancy
19 West La Vegas
Colorado Springs, CO 80903
Dealer

Freelance Videography
Curt Rouse
520 South Third
Montrose CO
81401-2755
(303)249-2755
MII User

FRCC Media Center
David Alan Secher
3645 W 112th Ave
Westminster, CO 80030-2199
MII User

Group Publishing
David Priest
PO Box 481
Loveland, CO 80539
(303)669-3836x267

Tom Houston
3321 Apple Ave
Loveland, CO 80538
(303)667-2001
MII Owner

KCD
Ted Chavez
9952 Eastman Park Dr.
Windsor, CO 80551
(303) 686-4640
MII Owner

KCNC-TV
David Layne
1044 Lincoln St
Denver, CO 80203
(916)577-3008
MII Owner

KCNC-TV
Larry Ries
1044 Lincoln St
Denver, CO 80203
(303) 830-6341
MII Owner

KCNC-TV
Don Sturgeleski
1044 Lincoln St
Denver, CO 80203
(303) 830-6313
MII Owner

KOAA-TV
Ken Renfrow
PO Box 195
Pueblo, CO 81002
(719)544-5781
MII Owner

KOAA-TV
Ed Ehls
2200 7th Ave
Box 195
Pueblo CO
81003
(719) 544-5781
MII User

Martin Marrietta
Jim Pirle
Falcon AFB
Colorado Springs, CO 80912
(719) 380-2552
MII Owner

Mesa Media
Jeff Bahoe
6939 W 25 Pl
Lakewood CO
80215 (303)
237-9409
MII User

Mesa Media
Grant Richards
6939 W 25 Pl
Lakewood CO
80215 (303)
237-9409
MII User

Multi-Magnetics, Inc.
John Simon
10336 S. Dransfeldt Rd.
Unit 6
Parker, CO 80134
(800)732-7768
MII Owner

Optical Audio Productions
Mike Koury
P.O. Box 2243
Fort Collins, CO 80522
(303) 484-5535
MII Owner

Rocky Mtn Audio Video
Terry Talley
4301 S Federal Blvd 101
Englewood CO
80110 (303)
730-1100
MII User

VU Videos
Eric Wheeler
1420 Blake Street
Denver, CO 80202
(800) 637-4336
Supplier

Windstar Studios
Mike Wemple
825 Communications Cir.
Colorado Springs, CO 80905
(719) 635-0422
MII Owner

Connecticut

ANGELSEA Productions
Tiffany Eddy
55 Russ St.
Hartford, CT 06106
(203)241-8111
MII Owner

Anton Bauer
Bruce Bauer
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Anton Bauer
Michael Malcy
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Cinemat
Tim Schult
127 Main St. N.
Woodbury, CT 06798
(203)263-0006
MII Owner

Conover Production Services
Bob Conover
116 M Research Dr
Milford CT 06460 (203)
877 5427
MII User

Insight
Tom Carroll
288 Willow St
Norwalk, CT 06850
(203) 853-1115
MII Owner

Key Logo
Steven Gibson
8F Weavers Hill
Greenwich, CT 06831
(203)531-8814
MII User

Quinnipiac College
Bruce Carpenter
Mt Carmel Ave
Hamden, CT 06518
MII User

TRV Fastcam Sports TV
Production
Bruce Edwards
PO Box 52
West Mystic, CT 06388
(203) 572-8220
MII Owner

VideoPlay Industries
Rich Gibbs
Route 30
Tolland Industrial Park, PO Box
800
Rockville, CT 06066
(203)875-5211
MII Dealer

WTXX-TV
Charles Allen
414 Meadow St
Waterbury, CT 06702
(203)575-2020
MII Owner

WTXX-TV
George Parson
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-3905
MII Owner

WTXX-TV
Ron Barnes
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-3905
MII Owner

Delaware

Fotovideo Associates, Inc.
Rick Greenberg
Rt 26 PO Box 402
Oceanview, DE 19970
(302)537-1447
MII Owner

Marcom Group, Ltd.
Charlie Weber
4 Denny Rd.
Wilmington, DE 19809
(302) 764-3400
MII Owner

District of Columbia

Anacostia H.S.
Fred Ahrod, RM 228
16th & R St., SE
Washington, DC 20020
MII User

C-SPAN
Brian Lockman
444 North Capitol Street
Suite 412
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Dave Roycraft
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 626-7991
MII Owner

C-SPAN
Tim Dombro
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Bill Conover
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Tim Masters
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

Department of Veteran Affairs
George Brown
Communications
810 Vermont Ave, NW
Washington, DC 20420
MII User

House Recording Studios
Rick VanWinkle
B310 Rayburn Building
Washington, DC 20515
(202) 225-3941
MII Owner

Mediasource, Inc.
Bill Parks
2121 Wisconsin Ave., N.W.
Suite 64
Washington, DC 20007
(202)298-8100
Supplier

National Credit Union
Administration
Bob Parks
1776 G St. N.W.
Washington, DC 20456
MII Owner

Orga. of American States
TV Unit
Gabriel Cross
17th & Constitution Avenues
Washington, DC 20006
(202) 458-3985
MII User

The Media Group
Andrea Steiner
1118 22nd St, NW
Washington, DC 20037
(202) 833-4461
MII User

WRC-TV
Harris Sullivan
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4133
MII Owner

WRC-TV
Ron Thorpe
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4012
MII Owner

WRC-TV
Mike Benetato
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4139
MII Owner

Florida

AAACHEN Productions
George Phelps
11261 S.W. 177th St.
Miami, FL 33157
(305) 255-9563
MII Owner

Airtone Productions
Brooks Reid
6490 SW 113th
Miami, FL 33156
(305) 666-0925
MII Owner

ASCA
Dan Block
2860 Armadillo Tr
Titusville, FL 32780
(407) 269-1303
MII Owner

Audio Visual Innovations
Ron Lyman
6313 Benjamin Rd.
Tampa, FL 33634
Dealer

John Barker
9350 NW 16th St.
Plantation, FL 33322

Bassini Distributing
Jim Dichto
15959 NW 15th Ave
Miami, FL 33169
(800)329-7664
Supplier

Blue Mango Productions
Ed Reinhardt
1513 Wiley St
Hollywood, FL 33020
(305) 921-0079
MII Owner

Broadcast Int'l Group
Ron Simboki
8280 NW 27th St Ste 515
Miami FL 33122 (305)
599-2112
MII User

Broadcast International Group
Gizelus Vargas
8280 NW 27th St Ste 515
Miami FL 33122 (305)
599-2112
MII User

Harry Breitmeyer
1365 McMullen Booth
Clearwater, FL 34619
(813)726-2024
MII Owner

Broward Comm. College
Don Sundouist
3501 SW Davis Blvd.
Davie, FL 33314

CBF Media Centre
Bob Bernhardt
3400 Raleigh St
Hollywood, FL 33021
(305) 964-2940
MII Owner

Centercom Inc.
Keith Lamp
4710 Eisenhower Blvd, Ste C4
Tampa, FL 33634
(813)886-8266
MII Owner

Channel 20
Scott Monaghan
215 N. Olive Ave, Suite 100
West Palm Beach, FL 33402
(407) 355-4239
MII Owner

Composite Video Service
Bill Costello
11100 66th St.N.
Suite 27
Largo, FL 34643
(813) 546-6407
MII Owner

Computer Power, Inc.
Glenn Caton
661 Riverdale Ave
Jacksonville, FL 32204
(904)359-5135
MII Owner

Consortores Audiovisuales POBA
Int'l 39
PO Box 52-1308
Miami FL
33152-1308
MII User

Continental Cablevision
Alan Tomasetti
141 N.W. 16th St
Pompano Beach, FL 33060
(305) 946-7011
MII Owner

Crawford Productions
Rusty Crawford
PO Box 1192
New Smyrna Beach, FL
32170-1192
(904) 427-6626
MII Owner

Encore Broadcast Sales
3409 NW 9th Ave ste 1104
Ft Lauderdale FL 33309
(305)565-1862
Used Expt Dealer

Encore Broadcast Sales
Jon Fiell
1252 E. Hillsborough Ave
Tampa, FL 33604
(813) 669-8332
Supplier

Florida Video Systems
Chuck Bachus
PO Box 130202
Ft Lauderdale, FL 33313
(305)688-6618
Dealer

Fontaine & Epstein Assoc.
Harry Epstein
8321 NW 7th St Apt 115
Miami, FL 33126-3916

Full Sail
Jim Michael
3300 University Blvd
Winter Park, FL 32792
(407) 679-0100
MII Owner

Gendra Broadcasting Corp
Michael Luisi
2800 Biscayne Blvd, STE 700
Miami, FL 33137
MII Owner

Graphics Dept.
Lawrence Kohl
2100 Coral Way
Miami, FL 33145

Industrial Video Technology Inc.
Lisa Heydet
2120 Hollywood Blvd.
Hollywood, FL 33020
(800)362-RENT
New/Used Eqp Dealer

Key Logo
Steve Gibson
335 Wilson Ave.
Satellite Beach, FL 32937
(407) 777-3936

Lakeland Regional Medical Center
Education Dept.
Ryan Lee
1324 Lakeland Hills Blvd.
Lakeland, FL 33805
(813) 687-1127
MII Owner

Lockheed Space Operations
Miles Placek
1748 W Cheryl Dr
Winter Park, FL 32792
(407)867-3875
MII User

Lockheed Space Operations
Clyde Smith
LSO 350 TRM 029
Kennedy Space Ctr FL
32899 (407)
867-3875
MII User

Lockheed Space Operations
Ed Mikulas
MS LSO 110
Kennedy Space Center,
FL 32899
(407)867-2280
MII Owner

Lockheed Space Operations
Robert Simmer
MS LSO 115
Kennedy Space Center, FL
32899
(407) 867-2280
MII Owner

MagneTech
Michael Pardo
3941 SW 47th Ave.
Ft Lauderdale, FL 33314
1-800-683-DUPE
(305) 791-6711
MII Owner

Mayo Clinic
Ara Floyd
4500 San Pablo Rd.
Jacksonville, FL 32224
(904) 223-2672
MII Owner

Mayo Clinic
Bill Wimsatt
4500 San Pablo Rd.
Jacksonville, FL 32224
(904) 223-2008
MII Owner

MedCom Group
Rick Carr
PO Box 7924
St Petersburg, FL 33704
(813)821-1130
Dealer

Medifo, Inc.
John P. Lenhart, MD
6110 9th St. N.
St Petersburg, FL 33703
(813) 521-4130
MII Owner

Medifo, Inc.
Dennis McDougall
6110 9th St. N.
St Petersburg, FL 33703
(813) 521-4130
MII Owner

Media Concepts
Bob Skidmore
559 49th Street South
St. Petersburg, FL 33707
(813) 321-2122
Dealer

Multi Image Group
Jim Ballentine
1080 Holland Drive
Boca Raton, FL 33487
(800) 523-2682
Supplier

National Television Supply
Chuck Bachus
PO Box 130202
Ft Lauderdale 33313
(305) 748-2985
MII User

Pat Appleton Studios, Inc.
Pat Appleton
757 SE 17th St., Suite 358
Fort Lauderdale, FL
33316-2960
(305) 587-7900
MII Owner

Sakolaki Productions
Kerry Sakolaki
700 Biltmore Way, Suite
1202
Coral Gables, FL 33134
(305) 441-1935
MII Owner

Aretta Sevastakis
6786 110 St.
Seminole, FL 34642
MII User

Sifford Video
Lawson Turk
2815 Evans St
Hollywood, FL 33020
(800)727-2679

Solid Waste Authority
Rick Schneider
7501 N Jog Rd.
West Palm Beach, FL 33412
(407) 640-4000
MII Owner

U.S. Air Force Wright
Laboratory WL/MNGI
Don Snyder
Eglin AFB, FL 32542
(904)882-9911
MII User

Valencia College
Keith Foston
Film Technology Program,
Mail Stop 3-2
701 N. Econlockhatchee
Trail
Orlando, FL 32825
(407) 299-5000 x2415
MII Owner

Valencia College
Jim Barber
Film Technology Program,
Mail Stop 3-2
701 N. Econlockhatchee
Trail
Orlando, FL 32825
(407) 299-5000 x2415
MII Owner

Vaughn Duplication
Services
Ric Everett
5414 Beaumont Center
Dr., Ste 202
Tampa, FL 33634
(813)887-3141
MII Owner

Videocam Export Co.
Juan Carlos Carrillo
7305 NW 36th Street
Miami, FL 33166
(305) 592-2034
Dealer

Videocam Export Co.
Irving Perez
7305 NW 36th Street
Miami, FL 33166
(305) 592-2034
Dealer

Video Factory
Richard Pabis
1126 S. Division Ave
Orlando, FL 32805
(407) 246-6316
MII Owner

Videotaping Services Inc
Dale Sweet
1911 Manor Circle Dr
Winterhaven, FL 33680
MII Owner

Video Techniques, Inc.
Robert Lorenzen
PO Box 9649
Bradenton, FL 34206-9649
(813)746-4949
MII Owner

Vue-Com Inc.
Marshall Ham
1126 S Division Ave
Orlando, FL 32805
(407)423-7869
Dealer

WDZL
Bob Castillo
2055 Lee St.
Hollywood, FL 33020
(305) 925-3939
MII Owner

WFLA
Mike Healy
905 E Jackson St
Tampa, FL 33614
(813) 228-8888
MII Owner

WFTS
Luis Romero
4501 E Columbus Dr
Tampa, FL 33605
(813) 623-2828
MII Owner

WFTS
Jean Varn
4501 E Columbus Dr
Tampa, FL 33605
(813) 623-2828
MII Owner

WPTV
Edward J. Roos
P.O. Box 510
Palm Beach, FL 33480
(407) 655-5455
MII Owner

Georgia

Artistic Video Sells
Douglas Keltz
5975 Borwell Rd. Ste 321
Atlanta, GA 30328

Atlanta Duplication
Don Nobels
4330 Royal Mustang Way
Lithonia, GA 30058
(404)978-1299

Atlanta Video Production Center
Joseph Gora
1570 Northside Dr. NW 240
Atlanta, GA 30318
(404) 355-3398
MII Owner

IBM
Victoria Pendleton
3100 Windy Hill Rd.
Internal Zip WEIC1
Marietta, GA 30067
(404) 835-3492
MII Owner

IBM
Judy Sapp
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(404) 835-3492
MII Owner

K&M Electronics
2620 Mtn Ind Park Ste F
Tucker, GA 30084
(404) 934-2151
Repair Center

Lewis Broadcasting Co.
Wallace Tidwell
PO Box 61268
Savannah, GA 31420
(912)925-0022
MII User

Lithonia Lighting
Mike Rogers
Video Communications
1400 Lester Rd
Conyers, GA 30207
(404) 922-9000 x2517
MII Owner

Motion Visuals
Pat Cooksey
PO Box 43371
Atlanta, GA 30336
(404)696-2709
MII Owner

National Video Exposure
Clyde Land
5100 Karry Dr.
Atlanta, GA 30331
(404) 344-1551
MII Owner

Northwest Airlines, Inc.
Bob Sharrett
1000 Inner Loop Road
Atlanta GA 30337-6072
(404)530-6955
MII Owner

Printpack, Inc.
John Clower
4335 Wendell Dr.
Atlanta, GA 30336
(404) 691-2538 x445
MII Owner

Savannah College of Art & Design
Ralph Grann
522 Indian St.
Savannah, GA 31402
(912)238-2407
MII Owner

Savannah College of Art & Design
Stephen May
522 Indian St.
Savannah, GA 31402
(912)238-2407
MII Owner

Strickland Video & Film Support
John Strickland
2972 Chipmunk Trail
Marietta, GA 30067
(404) 988-0803
MII Owner

TVF Productions
John Salter
1612 N. Oak St.
Valdosta, GA 31602
(912) 244-9597
MII User

Vaughn Duplication Services
Rick Gauthier
2700 NE Expressway
Bldg A, Ste 200
Atlanta, GA 30345
(404)728-9025
MII Owner

Video Copy Services
Rick Stevens
1699 Tullie Circle Ste 117
Atlanta, GA 30329
(800)553-3616
(404)321-6933
MII Owner

Video Duplication
Skip Lewis
3095 Presidential Dr. Ste F
Atlanta, GA 30340
(800) 235-9732
MII Owner

Video Supply Sales Co.
Mark Radford
3440 Oakcliff Rd.
Suite 112
Atlanta, GA 30340
(404) 458-2468
Dealer

Videotography Inc
Damon Smith
PO Box 8263
Savannah, GA 31412
MII User

Zen Productions
Roseann Bush
1189 Beech Valley Rd. NE
Atlanta, GA 30306-3121
(404)872-0719
MII Owner

Hawaii

Hawaiian Image Video
44-401 Kaneohe Bay Drive
Kaneohe, HI 96744
(808) 254-4644
MII Owner

Hot Shot Productions
Jim Abell
PO Box 1297
Kapen, HI 96746
MII User

KIT Video Productions
Bill George
1095 Kalapaki
Honolulu, HI
96825
(808)395-1244
MII Owner

Video Concepts
Bob Ramacher
535 Lipoa Pkwy
Kihei, Maui, HI 96753
(808) 879-1329
MII Owner

Video Concepts
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MII Owner

Video Lab
Norm Nichols
641 Keesumoku, Ste. 5
Honolulu, HI 96814
(808) 947-5227
MII Owner

Idaho

Cordillera Comm
Andy Suk
1866 E Chiscom Dr
Nampa ID 83687 (208)467-3301
MII User

KTRV
Brian Royster
679 6th St.
Nampa, ID 83653
(208) 888-1200
MII Owner

Porter Advertising
T Porter
10378 Fairview Ste 201
Boise, ID 83704
MII User

TCI Cablevision
Neil Smith
8800 West Park
Boise, ID 83704
(208)375-8888
MII Owner

Illinois

3 A B N
Moses Primo
PO Box 220
W Frankfort
IL 62896
(618)627-4651
MII User

3M Tape Sales
Dave Rahmlow
908 N. Elm St.
Hinsdale, IL 60521
(800) 942-3961
Mamaf.

Bible Students Publications
George Tabac
900 Brentwood
 Bensenville, IL 60106
(708) 595-0984
MII Owner

Bloomquist & Associates, Inc
Dick Bloomquist
828 N. Addison Ave
Elmhurst, IL 60126
(708) 530-4077
MII Owner

Business TV Associates
Mark Hewitson
RR 1, Box 71
McLean, IL 61754
(309) 874-2908
MII Owner

Centercom Inc.
Vicky Jacobs
7120 Ridgeway
Lincolnwood, IL 60645
(708)675-1411
MII Owner

Center Video
Rex Balz
5615 W. Howard Street
Niles, IL 60648
(800) 621-4354
Supplier

College of Dupage TV
Roger Ewald
22nd Lambert Rd
Glen Ellyn, IL 60137

Copymaster Video
Larry Stengren
711 E. Fairfield Ave.
Villa Park, IL 60181
(708) 279-1276
MII Owner

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538 S. Pine Ave.
Arlington Heights, IL 60005-2058

Ed Jenik Productions
Ed Jenik
RR 2, Box 94C
Pleasant Plains, IL 62677
(217) 626-1976
MII Owner

Illinois Central College
Tom Boyer
1 College Drive
East Peoria, IL 61635
MII Owner

IMAC Int'l Inc.
Jacques Kauffman
1301 Greenwood Ave
Wilmette, IL 60091-1623

JRC Productions
Rob Aiello
528 Northlake St
Aurora, IL 60506
(708) 896-4250
MII Owner

Kemper National Insurance
Bill Demarco
Kemper TV Studios
F-3
Rt. 22 & Kemper Dr.
Long Grove, IL 60049
(708) 540-4449
MII Owner

Little Fort Media
Weldon Johnson
115-115 N Genesee
Waukegan, IL 60085
(708) 244-9666
MII Owner

Master Images Video
Duplications, Inc.
Skip Navar
3176 Mac Arthur Blvd.
Northbrook, IL 60062
(708)564-0470
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Milikin University
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Mirage Video Communications
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Palos Heights, IL 60463
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Chicago, IL 60611
MII Owner

Northwest Communications, Inc.
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Ted Ellsworth
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Franklin Park, IL 60131

Provid Supply
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Desplaines, IL 60016
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Mt Prospect IL 60056
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Wheeling, IL 60090
MII User

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Peoria, IL 61554
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MII Owner

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Ron Normak
118 West Grand Ave.
Chicago, IL 60610
(312)822-0221
MII Owner

Video-Tech Production
Alan Thursby
P.O. Box 2251
1602 Melrose Ct.
Decatur, IL 62526
(217) 877-9422
MII Owner

WGEM
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WICD-TV
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Champaign, IL 61821
MII Owner

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(815)987-5300
MII Owner

WSBT AM-TV/WNSN FM
Chas Thomson
300 W Jefferson Blvd
South Bend IN 46601
(219)233-3141
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WTVO
Al Petzko
1917 N Meridian Rd
Rockford, IL 61105
(815) 963-5413
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<p>WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312)638-4853 MII Owner</p> <p>Indiana</p> <p>Ball State University Bill Cahoe University Media Services Muncie, IN 47306 (317) 285-1487 MII Owner</p> <p>Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 MII Owner</p> <p>Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 MII Owner</p> <p>B&J Photo Inc Ed Gwin 5429 Keystone Dr Ft Wayne, IN 46825</p> <p>Magnity Video Productions Harry Magnity PO Box 15 Green Castle, IN 46135 (317)653-5736 MII Owner</p> <p>Production Services Walter Rasel 4930 Illinois Rd Ste 1F Ft. Wayne, IN 46804</p> <p>Reed Productions Kevin Bassett PO Box 977 Warsaw, IN 46580 (219) 267-4199 MII Owner</p> <p>Sho-n-Tell Rollie Bunce 8241 Milhouse Rd Indianapolis, IN 46241 (317)856-5418 MII Owner</p> <p>Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 MII User</p> <p>Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner</p> <p>Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner</p> <p>WFFT-TV Mac McShane 3707 Hillgate RD Ft. Wayne, IN 46808 (219) 471-3555 MII Owner</p> <p>WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner</p> <p>WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner</p> <p>WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219)422-7474 MII Owner</p>	<p>WSBT AM TV Chris Thornton 300 W Jefferson Blvd South Bend, IN 46601</p> <p>WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 MII Owner</p> <p>Iowa</p> <p>American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 MII Owner</p> <p>Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319)598-8422 MII Owner</p> <p>Iowa State University Denny Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 MII Owner</p> <p>Iowa State University Jim Tretton Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 MII Owner</p> <p>Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-5620 MII Owner</p> <p>Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer</p> <p>St. Luke's Hospital Maureen Osako 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487</p> <p>Kansas</p> <p>Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 MII Owner</p> <p>Fast Forward Productions Brad Burrow 12508 Summertime Olathe, KS 66062</p> <p>First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 MII Owner</p> <p>Heartland Productions, Inc. Bryan Winaby PO Box 4180 Shawnee Mission, KS 66204 (913)236-6088 MII Owner</p> <p>JAT Productions Jill Ann Nichols RR 3 Box 78 Lyons, KS 67554</p> <p>KPTS Dave McClintonek 320 W. 21st St North Wichita, KS 67201 (316) 838-3090 MII Owner</p> <p>KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316)942-2424 MII Owner</p>	<p>KSNW Martin Heffner 833 N. Main Wichita, KS 67201 (316) 265-3333 MII Owner</p> <p>Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 MII Owner</p> <p>Smokey Hills Public TV Lloyd Mintzmeyer PO Box 9 Bunker Hill, KS 67626 (913) 483-6990 MII Owner</p> <p>University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 MII Owner</p> <p>Video Service of America Patrick Barber PO Box 14945 Lenexa, KS 66225-4945</p> <p>Kentucky</p> <p>Dench Video Services, Inc. Tim Dench 9141 Bardtown Rd. Louisville, KY 40291 (502) 239-0229 MII User</p> <p>KET Michael Howard 600 Cooper Drive Lexington, KY 40502-2296 (606) 258-7089 MII Owner</p> <p>S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 MII Owner</p> <p>S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 MII Owner</p> <p>WPSD-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 MII Owner</p> <p>Louisiana</p> <p>Mike Blohm 4910 Marque Dr New Orleans, LA 70127</p> <p>Channel One Video Brian Butcher PO Box 5454 Lafayette, LA 70502</p> <p>Execute Productions Tom Samuels 127 S. Solomon St New Orleans, LA 701195928 (504)482-8848 MII User</p> <p>In-Sync Larry Christensen 13 Country Club Lane Sherwood, LA 51601 (712)246-5848 MII User</p> <p>Mission Service Supply Inc Joey Guy 900 Wood St West Monroe, LA 71291 (318)325-8674 Dealer</p> <p>Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800)352-7222 Dealer</p> <p>Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner</p>	<p>Newcomer Young Productions Ken Furell 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner</p> <p>Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner</p> <p>Producer's Group International Bob Kriger, Jr. 634 Village Lane North Mandeville, LA 70448 (504) 674-1540 MII Owner</p> <p>Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988</p> <p>Vidox Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 MII Owner</p> <p>WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 MII Owner</p> <p>Maine</p> <p>James Waligora 3555 N. Raymond Rd Poland Spring, ME 04274 MII User</p> <p>Maryland</p> <p>Action Comm Research Chip Gallo 1616 Forbes St Rockville, MD 20851</p> <p>Antietam Cable TV Bill Lucas 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 MII Owner</p> <p>Antietam Cable TV Dave Dahl 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 MII Owner</p> <p>AVA Productions Dick Slade 1412 Northeast Drive Silver Spring, MD 20904 (301) 384-9595 MII Owner</p> <p>Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 MII Owner</p> <p>Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier</p> <p>Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD20852 (301) 770-2128 MII Owner</p> <p>Commercial Video Services Greg Honeycutt 101 Winston, St Cumberland, MD 21502 (301)742-2799 MII Owner</p> <p>Communications Televideo Ltd. Charles Brozyna 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer</p>	<p>Communications Televideo Ltd. Paul Farron 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer</p> <p>Communications Televideo Ltd. Mr. Jan 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer</p> <p>DBM Production Douglas Maddox PO Box 20115 Towson, MD 21286 (410) 825-2848</p> <p>Bill Goon 913 Hyde Road Silver Spring, MD 20902</p> <p>Steve Crouch 4407 Independence St. Rockville, MD 20853 (301) 946-6380 Repair</p> <p>Fallen Angels Films, Inc. Lynn Tili 530 Fawn's Walk Annapolis, MD 21401 (410)974-0516 MII Owner</p> <p>Fay Communications Inc. Tim Fay 302 Argyle Rd Silver Spring, MD 20901 (301)588-0778 MII Owner</p> <p>Fuji Pro Tape J. Thomas Baum 1089 Heather Dr. Westminster, MD 21158-3602 (301) 876-9590 Manuf.</p> <p>Global Vision Ting Nazir PO Box 535 Rustentown, MD 21136 (301)356-6715 MII User</p> <p>Hocus Focus Productions Don Armstrong 200 E Joppa Rd., Ste L105 Towson, MD 21204 (410)832-5740</p> <p>Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 MII User</p> <p>Image Productions John Young 9535 Mapleville Road Hagerstown, MD 21740 (301) 739-4590 MII Owner</p> <p>In Motion Magazine Allison Dollar 1203 West St. Annapolis, MD 21401</p> <p>In Motion Magazine Lynn Johnson 1203 West St. Annapolis, MD 21401</p> <p>Johns Hopkins APL Fred Carmen Johns Hopkins Rd Laurel, MD 20723 (301) 953-6786 MII Owner</p> <p>Kennedy Krieger Institute Michele Lash 707 N. Broadway Baltimore, MD 21211 (410)550-9448</p> <p>Mark Kregel 1403 Ronson Ct. 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Bill Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 MII Owner</p> <p>Regional Cable Network Cindy Garland 1000 Willow Cr. Hagerstown, MD 21740 (301) 797-5000</p> <p>Ritz Audio/Visual Scott Grady 6620 Virginia Manor Beltsville, MD 20705 MII User</p> <p>Sign Media Inc. Verden Ness 4020 Blackburn Lane Burlington, MD 20866 (301) 421-0268 MII Owner</p> <p>Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1858 (301)790-0103 Repair</p> <p>Take One Video Dan Powell 997 Headwater Annapolis, MD 21403</p> <p>TCI Cablevision Bob Hickey 201 S. Mechanics St Cumberland, MD 21502 (301)722-6547 MII Owner</p> <p>Towson State University Stacey O'Neal Dept of Speech/Communication Towson, MD 21204 (410) 830-3433 MII Owner</p> <p>TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 MII Owner</p> <p>USF&G Corp Steve Kohn 5801 Smith Ave Baltimore, MD 21209 (410)578-2916 MII Owner</p>	<p>Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 MII Owner</p> <p>Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 MII Owner</p> <p>Video Transfer, Inc. Ernie Aschenbach 5709-B Arundel Ave. Rockville, MD 20852 (301) 881-0270 MII Owner</p> <p>Videovision Mike Wicklein 37 E Washington St Hagerstown, MD 21740 (301) 791-3496</p> <p>Virtual Image Labs, Inc. David Paige 1738 Elton Rd. Ste307 Silver Spring, MD 20904-1725 (301)431-7735 MII Owner</p> <p>VMAG Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 657-0077 MII Owner</p> <p>Washington Professional Systems Mike Garry 11157 Viers Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer</p> <p>WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner</p> <p>WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner</p> <p>WHAG-TV Wayne Younkins 13 E. 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MIT Earth & Planetary
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Southfield, MI 48075
(313) 354-0890
MII User

Dunbar Video Productions
William Dunbar
2487 Houser Rd
Holly, MI 48442
(313) 634-8686
MII Owner

Dan Fitzgerald
P.O. Box 126
Tecumseh, MI 49286
(517) 423-8124
MII User

Int'l Learning Systems, Inc.
Larry S. Bodie
Rm 120 Bell Hall
Andrews University
Berrien Springs, MI 49104-
0087
(616) 471-6052
MII Owner

Ken Johnston
3470 Dobie Rd
Oshtemo, MI
48864
(517) 349-2976
MII User

Lake Michigan College
Todd Blake
2755 E Napier Ave
Benton Harbor, MI
49022
(616) 927-3571 x5248
MII Owner

Lake Michigan College
Kevin Birdsell
2755 E Napier Ave
Benton Harbor, MI
49022
(616) 927-3571 x5249
MII Owner

Minge Video
Communications Inc
Richard Sulko
12413 S
Harlem, IL 60063
MII Owner

Mt Hope Church
Bob Glennon
202 S Croyets Rd
Lansing, MI 48917 (517) 321-2780
MII Owner

Mt Zion Temple
David McClure
4900 Maybe Rd
Clarkston, MI 48348
313-391-6166
MII Owner

Persona Video
Tony Gordiewicz
6668 Orchard Lk Rd 200
West Bloomfield, MI 48322

PDQ2 MultiMedia
7465 West Grand River
Brighton, MA 48116 (313)
229-0843
MII Owner

Q-1 Video Network
Tim Hart
62 Division
Coldwater, MI 49036
(517) 279-8752
MII Owner

Thalner Electronic Labs
Karl Couryoumpan
7235 Jackson Rd.
Ann Arbor, MI 48103
(313) 761-4506
Dealer

Thalner Electronic Labs
John Young
PO Box 96
Bangor, MI 49013
(616) 427-8233
Dealer

True Life Video
Ted & Kay Siankster
9155 Davisburg Road
Clarkston, MI 48348
313 625-9155
MII User

University of Michigan, METN
Jerry McCarty
RM 1020 HH Dow Bldg
Ann Arbor, MI 48189-2136
(313) 763-1233
MII Owner

Vivid Visions, Inc
Christopher Hart
9282 General Dr., Suite 130
Plymouth, MI 48170
(313) 453-7770
MII Owner

VPM Studios
Gene Casaroli
13761 Bell Court
Stirling Heights, MI 48312
(313) 939-8680
MII Owner

Western Michigan Public
Broadcasting
Tim Scarpino
301 West Fulton
Grand Rapids, MI 49504-6492
(616) 771-6666
MII Owner

Western Michigan University
James Kirkland
Television Department
Kalamazoo, MI 49008-3899
(616) 387-5040
MII Owner

Western Michigan University
Brad Morgan
Television Studios
Kalamazoo, MI 49008-5167
(616) 387-5042
MII Owner

Western Michigan University
Janet Oliver
Television Studios
Kalamazoo, MI 49008-5167
(616) 387-5042
MII Owner

WNEM TV 5
Greg Surma
107 N. Franklin St
PO Box 531
Saginaw, MI 48606
(517) 755-8191
MII Owner

WNEM TV 5
Michael J Miller
107 N. Franklin St
PO Box 531
Saginaw, MI 48606
MII Owner

WNMU-TV
Northern Michigan University
Earl Littich
Marquette, MI 49885
MII Owner

Wolohan Lumber
Paul Adler
1740 Midland Rd
Saginaw, MI 48603
(517) 793-4532 #374
MII Owner

WXYZ
Mike Doback
PO Box 789
Southfield, MI 48037
(313) 827-9490
MII Owner

WZZM-TV
Chuck Mikowski
645 Three Mile Rd N W
Grand Rapids, MI 49504
MII Owner

Minnesota

3M
Bob Herman
3M Center
Building 223-SN-01
St Paul, MN 55119
(612) 736-2549
Manuf.

Alpha Video
Dick Whitley
7836 2nd Ave. S.
Bloomington, MN 55420
Dealer

Alpha Video
Tom Egan
7836 2nd Ave. S.
Bloomington, MN 55420
(612) 881-2055
Dealer

Audio Visual Wholesaler
Tom Toutges
5395 31st Ave
Plymouth, MN 55447
Dealer

Bundy Group
J.D. Bundy
Box 11098
Minneapolis, MN 55411
(612) 832-3812

Century Design
Jody Heurung
530 15th Ave. S.
Hopkins, MN 55343-7889
(612) 935-0033
MII Owner

Champion Auto Stores
Larry Gilbertson
2101 57th Ave N
Brooklyn Park, MN
55430
(612) 560-1335
MII Owner

Cinequipt
Kevin Groves
856 Raymond Ave
St Paul, MN 55114
(612) 646-1780
Dealer

Cinesound 2
Dennis O'Rourke
6461 Lyndale Ave. South
Minneapolis, MN 55423
(612) 866-5049
MII Owner

Conus Communications
Jonathan Meyers
3415 University Ave
St Paul, MN 55114
(612) 642-4637
MII Owner

Gottry Advertising & Marketing,
Inc.
Rich Elsberry
5001 West 80th St., Ste 655
Bloomington, MN 55437
Has MII

Grant Booker Video
Terry Grant
2543 Nicollet Ave. S
Minneapolis, MN 55404
(612) 870-0028
MII Owner

Heuton Dailey Monson
Mike Vinup
708 N. First St., Ste 131
Minneapolis, MN 55401
(612) 341-3348
MII Owner

Jamieson & Associates, Inc.
Richard Jamieson
5200 Wilson Road - 300
Minneapolis, MN 55424
(612) 920-3770

Juntunen Video
Mike Vinup
708 N. First St., Ste 131
Minneapolis, MN 55401
(612) 341-3348
MII Owner

KARE
Norm Beardsley
8811 Olson Memorial HWY
Minneapolis, MN 55427
(612) 546-1111
MII Owner

KARE
Michael Young
PO Box 11954
St Paul MN 55111 (612) 825-4835
MII User

King Video Cable Co.
Dennis Becker
6901 Winnetka Ave. North
Brooklyn Park, MN 55428
(612) 531-4422
MII Owner

Marketing By Video
Bill Hagan
6440 Flying Cloud Dr., STE 101
Eden Prairie, MN 55344
(612) 944-3323
MII Owner

Mayo Clinic
Marvin Mitchell
Video Communications Systems
Rochester, MN 55905
(507) 284-2511
MII Owner

Miller Meester Advertising
Dan Sauard
17 N Washington Ave
Minneapolis, MN 55401
(612) 337-9120
MII Owner

Northern Minnesota Public TV
Bill Sanford
Box 9 BSU
Bemidji, MN 56601-2699

Northland Insurance Companies
Charlie Stedick
1295 Northland Dr.
St. Paul, MN 55120-1146
(612) 688-4721
MII Owner

NW Airlines
Bob Brandia
5101 NW Dr
St. Paul, MN 55111
(612) 726-0355
MII Owner

On Site Environmental Services,
Inc.
Tim Lewis
11760 Justen Circle
Maple Grove, MN 55369
(612) 428-2666
MII Owner

Physics Curriculum and Instr
Dave Hilson
22585 Woodhill Dr
Lakeville, MN 55044
MII Owner

Promotional Films and Video,
Inc.
Al Peterson
1313 Cambridge St.
Hopkins, MN 55343
(612) 935-2183
MII Owner

Todd Communications
Tom Upmann
6545 Cecilia Cir.
Minneapolis, MN 55439
(612) 941-0536
Dealer

Todd Communications
Bill Packham
6545 Cecilia Cir.
Minneapolis, MN 55439
(612) 941-0536 ex-484
Dealer

Vaughn Duplication Services
Kent Christiansen
7951 Computer Ave South
Minneapolis, MN 55435
(800) 323-0281
MII Owner

Mississippi

WJTY, Broadcasters
of MS Inc
Mike Godwin
PO Box 8887
Jackson MS 39284-8887
(601) 372-6311
MII Owner

Missouri

Duff Video Productions
Ron Duff
P.O. Box 881
Cape Girardeau, MO 63702-0881
(314) 334-1189
MII Owner

Focus Benefits Insurance
Company
Craig Campbell
2323 Grand Ave
Kansas City, MO 64108
(816) 881-8719
MII Owner

Boys Town
Mark Wazowski
555 N 30th St
Omaha, NE 68131
MII Owner

Good News Productions
Stan Waite
Box 222
2111 N. Main
Joplin, MO 64802

KPLR
Jim Wright
4935 Lindell Blvd.
St. Louis, MO 63108
(314) 454-6306
MII Owner

Lines Video Systems
219 S Jefferson
Springfield, MO 65806
(800) 641-4674
Dealer

Southeast Mo State Univ
David Andrews
1 University Plaza
Cape Girardeau MO
63701 (314)
651-2257
MII User

University of Missouri Video
Network
James Gear
301 Fine Arts Bldg
UMKC
Kansas City, MO 64110-2499
(816) 235-1094
MII Owner

Vaugh Duplication Services
Pete Leverniz
13241 Tandem Drive
Creve Coeur, MO 63146
(314) 576-6804

Montana

Eagle Communications, Inc.
C.J. Cannaliato
PO Box 5268
Missoula, MT 59806
(406) 721-2063
MII Owner

KECI-TV
Larry Arbaugh
PO Box 5268
Missoula, MT 59806
(406) 721-2063
MII Owner

KCFW-TV
Chris Neuhausen
PO Box 857
Kalispell, MT 59901
(406) 755-5239
MII Owner

KTYM
Bill Ward
750 Dewey Blvd
Butte, MT 59701
(406) 494-7603
MII Owner

KULR-TV
Dean Jansma
PO Box 80810
Billings, MT 59108
(406) 636-8000
MII Owner

KUSM TV MONT ST UNIV
Thomas Jenkins
Visual Comm Bldg
Bozeman MT 59717
(406) 994-3437
MII Owner

Maney Telefilm
Dick Maney
842 Lexington Ave
Butte, MT
29701
(406) 782-8092
MII Owner

Nebraska

Boys Town
Mark Wazowski
555 N 30th St
Omaha, NE 68131
MII Owner

BioMed Communications Dept
Jim Prucha
2400 California St Omaha, NE
68178
MII Owner

Chapman & Associates
Don Chapman
1912 California St
Omaha, NE 68102
(402) 3430440
MII Owner

Crighton University
Terrence Barrio
2400 California St
Omaha, NE 68178
(402) 286-2072
MII Owner

Crighton University
Chuck Lenoxy
California at 24th ST
Omaha, NE 68138
MII Owner

Creative Visual
Larry Homan
10135 J st.
Omaha, NE
68127 (800)
547-4184
MII Owner

Data Security Inc.
Jeff Mahoney
729 'Y' St.
Lincoln, NE 68508
(800) 225-7554
Manuf.

Gamer Industries
Scott McLain
4200 N 48th
Lincoln, NE 68504
(800) 228-0275
Manuf.

Godfathers Pizza Inc.
Tom Elkins
9140 W Dodge Rd
Omaha, NE 68114
(402) 255-2630
MII Owner

Godfathers Pizza Inc.
Matt Kusch
9140 W Dodge Rd
Omaha, NE 68114
(402) 255-2630
MII Owner

God Fathers Pizza
Johnnie Travis
9140 West Dodge Rd
Omaha, NE
68114
(402) 255-2630
MII Owner

NTV Network
Jerry Fushner
P.O. Box 220
Kearney, NE 68848-0220
(308) 743-2494
MII Owner

WOWT-TV
Rick Klutts
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

WOWT-TV
Robert Sandoval
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

WOWT-TV
Carl Bauman
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

Nevada

High Sierra Video Productions
Bryan Hoopes
930 Tahoe Blvd, Unit 802
Incline Village, NV 89450
(702) 831-1256
MII Owner

Markone Video
Mark Carey
220 South Rock Blvd #9
Reno, NV
89502
(702) 856-2011
MII Owner

Truckee River Studios, Inc.
Larry Beldon
PO Box 1529
Verdi, NV 89439
(800) 824-0977
MII Owner

Unique Video Productions
Bill Pearce
3932 Kingsrow
Reno, NV 89503

Western Nevada
Community College
2201 West Nye Lane
Carson City, NV 89703
(702)887-3673

New Hampshire

Channel One Video
Bill Channel
PO Box 1437
Seabrook, NH 03874
(603) 474-5046
MII User

Great Northern Video
Harvey Weinstein
31 Industrial Park Dr.
RFD 10
Concord, NH 03301
(603)228-0412
Dealer

Icicle Productions
Erik Lourette
7 Hampstead Rd
Box 439
Sandown, NH 03873
MII User

Taylor & Company
Robin Taylor
13 Dartmouth College
Hwy
Lyme, NH 03768
(603)795-4100
MII User

Tech Services
Steve Carrus
23 Truell Rd
Holis, NH 03049

New Jersey

AICPA
Jim Catone
Harborside Financial Center
201 Plaza 3
Jersey City, NJ 07311-3881
(201) 938-3493
MII User

AICPA
Will Avgarakis
Harborside Financial Center
201 Plaza 3
Jersey City, NJ 07311-3881
(201) 938-3493
MII User

Audio + Video Post
Tony Benwick
235 Pegasus Ave
Northvale, NJ 07647
(201) 784-2818
MII User

Avon Productions
Fred Lipowitz
123 Main Street
South Plainfield, NJ 07080
(908) 756-0643
MII User

Bell Atlantic
Corporate Television
Richard Deas
540 Broad Street,
Room 400
Newark, NJ 07101
(201) 649-3885
MII User

Bottom Line Television
Mike Moran
1916 Old Cuthbert Rd.
Cherry Hill, NJ 08034
(609) 354-6060
MII User

Cassette Dub Inc.
Paul Ramen
245 Livingston Street
Northvale, NJ 07647
(201) 767-7077
MII User

Costello Video Group, Inc.
Joe Costello
241 Molnar Dr.
Elmwood Park, NJ 07407
(201)791-5449
MII User

CNBC
Mr. M. Reitman
2200 Fletcher Ave.
Fort Lee, NJ 07024
MII Owner

CNBC
Kevin Kudatzky
2200 Fletcher Ave.
Fort Lee, NJ 07024
MII Owner

CNBC
Steve Crispiano
2200 Fletcher Ave.
Fort Lee, NJ 07024
(201) 585-6354
MII Owner

CNBC
Bahman Samian
2200 Fletcher Ave.
Fort Lee, NJ 07024
(201) 346-2125
MII Owner

Harrison Feather
44 Park Ave
Madison, NJ 07940-1526
MII User

Edit Masters
David Lane
1000 Laurel Oak Corp
Center
Voorhees, NJ 08043
(609) 784-1177
MII Owner

Garden State Cable TV
Martin Orensky
1250 Haddenfield-Berlin
Rd.
Cherry Hill, NJ 08034
(609) 354-1880
MII Owner

JC Productions
John Cahill
352 Amsterdam Ave.
Bayville, NJ 08721
(908)269-0100
MII Owner

Larry Cohen Productions
Larry Cohen
45 Mountain Drive
Wachung, NJ 07060
(908) 561-8742
MII Owner

New Life Productions
Richard Myers
PO Box 5500
Millville, NJ 08332
(609)825-3332
MII Owner

NBC
Mr. Wayne Grennier
101 Broad Avenue
Fairview, NJ 07022
MII Owner

Telemetrics
Anthony Cuomo
7 Valley St
Hawthorn, NJ 07506
(201) 423-0347
MII Owner

United Artists Cable
Peter Strang-Wolf
421 Allwood Rd
Clifton, NJ 07012
(201) 779-2444
MII Owner

Video Corp of America
PO Box 5480
Somerset NJ 08875-5480

Wing and a Prayer
Productions
Judy Gazzara
PO Box 94
Paulsboro, NJ 08066

WJ Kronemyer Associates
Bill Kronemyer
280 East Glen Ave.
Ridgecroft, NJ 07450
(201) 445-1919
MII User

New Mexico

CD Productions, Inc.
Dale Green
PO Box 2785
Corrales, NM 87048-2785
(505)898-1544
MII Owner

CD Productions, Inc.
Cindy Barclay
PO Box 2785
Corrales, NM 87048-2785
(505)898-1544
MII Owner

G.C. Video, Inc.
Diane Bogle
425 Eubank Blvd, NE
Suite E
Albuquerque, NM 87123
(505) 293-6509
Dealer

KGSW-TV
Mark Gardner
1377 University Blvd NE
Albuquerque, NM 87102
MII Owner

New Mexico Highlands Univ.
Drake Bingham
Communication Arts Bldg
Las Vegas, NM 87701
(505)454-3353
MII Owner

New Mexico Technical Institute
Paul Hoffman
Geoscience Dept.
Socorro, NM 87801-4796
(505)835-5108
MII Owner

OnTrack Inc.
Cy Leland
Box 3188 HS
Ruidoso, NM 88345
(800)424-7296
MII Owner

OnTrack Inc.
Peter Martin
Box 3188 HS
Ruidoso, NM 88345
(800)424-7296
MII Owner

PCI, Inc.
Idella Cantrell
1595 W. Amador Ave
Suite H
Las Cruces, NM 88005
MII Owner

Sandia National Labs
Jim Lloyd
Organization 7153
P.O. Box 5800
Albuquerque, NM 87185
(505) 844-3867
MII Owner

Sandia National Labs
Charles Johnson
Div 9249 Box 5800
Albuquerque, NM 87185
(505)844-7911
MII Owner

Troxell
Terry Hixon
2730 San Pedro, NE
Albuquerque, NM 87110
Dealer

Video Technical Services
George McClelland
222 Truman NE
Albuquerque, NM 87108
(505)265-4045
Dealer

New York

About Multimedia
Bill Tucker
1529 Central Ave Albany,
NY 12205
(518)464-4098
MII User

Allen AME Church
Gary Fulmore
1100-54 Merick Blvd
Queens, NY 11432
(718) 526-3510
MII User

All Pro Production
Nathan Bacher
124 W. 60th St., Suite 20B
New York, NY 10023
(212) 489-3780
MII Owner

Bausch & Lomb
Terry Shaw
1400 N. Goodman St.
Rochester, NY 14692
(716) 338-8779
MII Owner

B & B Systems, Inc.
Norman Schnapper
630 3rd Ave.
New York, NY 10017
(212)599-0375
Supplier

BCS
Walter Druker
460 W. 34th Street
New York, NY 10001
(212) 268-8800
Supplier

Bennu Productions, Inc.
Wayne Keeley
626 McLean Ave.
Yonkers, NY 10705
(914) 964-1828
MII Owner

Bravo Studio
Michael Shkolnikov
2055 E 57th St
Brooklyn, NY 11234
(718) 377-4411
MII User

Broadcast Video Productions
Jack Miller
480 Main Street
Amenk, NY 10504
(914) 273-6649
MII Owner

Broadcast Video Productions
Bill Cohen
27 Ricky Rd
Ronkonkoma NY 11779
(516)467-7551
MII User

Broadway Video Inc.
Dave Radin
1619 Broadway 10th FL
New York, NY 10019
(212)265-7600

Bronx Community College
Prof. Donald Canty
184 th St & University Ave
Bronx, NY 10453
MII Owner

Camera Mart
Steve Gordon
456 W. 55th St.
New York, NY 10019
(212) 757-6977
Supplier

Center for Video Education
Pat Shafer
56 Lafayette Ave
N White Plains, NY 10603
(914)428-9620
MII User

Colorstone
Bob Sieben
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

Colorstone
Jack Miller
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

ComVideo
Edward Helfler Jr.
PO Box 2, Rt 217
Middletown, NY 12544
(800) 888-4451
Supplier

Steve Crispiano
1864 64th St
Brooklyn, NY 11204
MII Owner & Repair Man

CTL Electronics
Chi Tien Lui
116 West Broadway
New York, NY 10013

Elite Video Production
Kahman Zaines
1612 E. 14th St
Brooklyn, NY 11229
(718) 627-0499
MII Owner

Euro Video Productions
Carl Holman
#9 Hazen Ln
Carmel, NY 10512
(1800)486-2275
MII Owner

Fine Art Productions
Richie Suraci
67 Maple St.
Newburgh, NY 12550-4034

Fuji Photo Fil USA
Tom Daly
555 Ticker Road
Elmsford, NY 10523

Greater Rochester Cable
Harry Goldberg
71 Mount Hope Ave
Rochester, NY 14620
(716) 325-1111
MII Owner

HAVE, Inc.
Paul Swendenburg
309 Power Ave.
Hudson, NY 12534
(518)828-2000
MII Owner/Supplier

Heritage Broadcasting of NY
Sargent Cathall
815 Central Ave
Albany, NY 12206

Herkimer County Community
College
Bob Schultz
Reservoir Rd.
Herkimer, NY 13350
(315)866-0300x238
MII Owner

Henry Joerz, Jr
7230 73rd St
Glen Dale, NY 11385
MII User

Don Herring & Assoc.
Don Herring
PO Box 71
Eastchester, NY 10709

HITN
Jose Rodriguez
449 Broadway 13
New York, NY 10013
Has MII

Hofstra University
Mark Sugarman
Special Events A/V
112 Student Center
Hempstead, NY 11550
MII User

LATSE
Karen Pizzuto
1515 Broadway #601
New York, NY 10036
MII User

IBM East Fishkill
Joseph Chin
Rt 52 Dept-31U, zip 22A
Hopewell Junction, NY 12533
(914)894-8464
MII Owner

Leading Image
Larry Solomon
54 Kingsferry Rd.
Montrose, NY 10548
(914)739-5562

Locke Productions
Christopher Johnson
14336 Oak Ave
Flushing, NY 11355
MII User

Manhattan Cable TV
Dean Adrian
120 E 23rd St
New York, NY 10010
(212)598-7278
MII Owner

Manhattan Cable TV
Fred Ciccone
120 E 23rd St
New York, NY 10010
(212)598-7269
MII Owner

Manhattan Cable TV
James Oakes
120 E 23rd St
New York, NY 10010
(212)598-1787
MII Owner

Miller Pro Video
Stephen Cohen
48 W 21st Street
NY NY 10010-6994
(212)741-8011
Dealer

Moyse & Associates, Inc
Claude Moyse
PO Box 491
Albion, NY 12009
MII Owner

Nassau County Police
(VISCOP)
Benjamin Homenick
1490 Franklin Ave.
Mineola, NY 11501
(516) 753-7013
MII Owner

NBC News Archives
Yuzen Chin
30 Rockefeller Plaza, RM 922
New York, NY 10120
(212) 664-5223
MII Owner

NBC News
Mark Chornut
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-5888
MII Owner

NBC News
Joe Marone
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-5888
MII Owner

NBC
Bill Saccy
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
(212) 664-7140
MII Owner

NBC
Mr. Andy Morris
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
MII Owner

NBC News
Mel Weidner
30 Rockefeller Plaza, RM 807
New York, NY 10112
(212) 664-6118
MII Owner

NBC News
Stu Pearman
52-37 Second St
Long Island City, NY 11101
(718) 482-8310
MII Owner

New York City
Sanitation Department
Mike Barbarotto
Audio Visual Services Unit
PO Box 213
Maspeth (Queens), NY 11378
(718) 334-9217
MII Owner

New York Telephone
William Basciano
1095 Avenue of the Americas,
Rm 1600
New York, NY 10036
(212) 395-0111
MII Owner

Northstar Television Group
Mark Olkowsky
405 Lexington Ave, 54th Floor
New York, NY 10174
MII User

PCI Recording Service
Ted Hummel
737 Atlantic Ave.
Rochester, NY 14609
(716) 288-5620
MII User

PDR Productions
Neil Derosa
219 E. 44th St
New York, NY 10017
(212)986-2020
MII

OwnerPost Plus
Frank Ahrens
40 East Main
Port Jarvis, NY 12771

SUNY Institute of Technology
Steve Perta
PO Box 3050
Utica, NY 13504
(315) 792-7180
MII Owner

Tara Audio Video Sales
Maritza Arzenal
1370 Ave of the Americas
NY NY 10019
(212)581-6950
Dealer

Vaughn Duplication Services
Lloyd Dorfman
10 E. 39th St
New York, NY 10016
(212)447-1038
MII Owner

Vertex Video Group
Steven Zacharoff
1680 Bedford Ave. #22D
Brooklyn, NY 11225
(718) 756-0438
MII Owner

Video Keepsakes
Doris Blachut
83 Oliver Ave
Valley Stream, NY 11580
(516) 283-7146
MII Owner

Video Magic Enterprise
Melvin Flythe
130 W 3rd St
New York, NY 10012

Vidipax
Jim Lindner
PO Box 2
Eldred NY 12732 (914)557-3
MII User

VIZ Technologies
3861 Ocean View Ave
Brooklyn, NY 11224
(718) 714-9873
MII User

Vlahos Communications
Harvey Vlahos
State RT 156
Albion, NY 12009
(518) 861-8176
MII User

Warner Advertising
Brian Warner
150 N. Winton Road
Rochester, NY 14610
(716)654-6710
MII Owner

WPIX
Bob Murch
222 42nd St
New York, NY 10017
(212) 210-2552
MII User

WWNY-TV
Jim Corbin
120 Arcade St
Watertown, NY 13601
(315)788-3800
MII Owner

WXXA TV
Serge Cathall
815 Central Ave
Albany, NY 12206
(518)438-8700
MII Owner

North Carolina

A&T State University
Arthur D. Selby
Greensboro, NC 27406
MII User

Camp Lejeune Dept. Schools
Mirjam Bolmet
Camp Lejeune, NC 28542
MII User

Christian Faith Center
Willie Hodges
PO Box 100
Credmoor, NC 27522
(919) 528-1580
MII Owner

Curtis Inc.
Dave Pettigrew
18517 Thicket Ct.
Charlotte, NC 28278
(800)733-2878
MII Owner

Dream Keepers Intl
Greg Davis
PO Box 2128
Morehead City NC
28557 (919)726-8888
MII User

Junior Johnson & Associates
Ron Deenerhauer
Wilkesboro, NC 28697
(919) 984-2101
MII Owner

Long Communications Group
Spencer Bulkins
961 Burke St
Winston-Salem, NC 27101
(919) 725-2306
Dealer

Long Communications
Billy Register
1018 Morrisville Pkwy, Ste D
Morrisville, NC 27560
(919)481-1188
Dealer

Lowe's Companies, Inc.
Bill Hurd
PO Box 1111
North Wilkesboro, NC 28656
(919) 651-4933
MII Owner

Marine Graphics
Bill Lovin
Box 2242
Chapel Hill, NC 27515
(919) 362-8867
MII Owner

Mobile Television Productions
Robert Warren
2121 Middle Road
Fayetteville, NC 28301
(919) 483-4777
MII Owner

Peggy Davis Advertising Agency
Sam Davis
4025 Sunnydale Dr.
Winston Salem, NC 27106
(919) 924-8666

Pumpkin Creek Video Production
Harold Ferguson
520 Coffee Ave
North Wilkesboro, NC 28659
(919) 667-7717
(919) 667-0333
MII Owner

Quail Video Product
Bob Peretic
614 Glenwood Ave Raleigh
N.C. 27603
(919) 833-3100
Dealer

Quinn Productions
Amanda Robertson
PO Box 25474
Winston-Salem, NC 27114-5474
(919) 768-2746
MII Owner

Sara Lee Direct
Walter Orschwa
470 Hanes Mill Rd
Winston-Salem, NC 27105
(919) 519-7138
MII Owner

Southern Video Corp.
Louis Aubury
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

Southern Video Corp.
Gary Kilgough
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

State of North Carolina Agency for Public Telecommunications
Richard Danchi
116 West Jones Street
Raleigh, NC 27603
(919) 733-6341
MII Owner

Target Television
Don Kirk
1001 S. Marshall St
Winston-Salem, NC 27101
MII Owner

Technical Video Systems
Jim Holladay
215 North Broad St
Winston Salem, NC 27101

TeleFax
Bill Hitchcock
PO Box 2069
Moorehead, NC 28557
(919) 240-7340
MII Owner

Video Perception
Rick Hall
1016 S. Church St
Charlotte, NC 28203
(704) 338-0900
MII Owner

Walt Kline & Assoc.
Mike Lair
200
Brooktown Ave
Winston Salem, NC 27101
(919) 727-4900
MII User

WECT
Wayne Tiner
322 Shipyard Blvd
Wilmington, NC 28401
(919) 791-8070
MII Owner

WFXI-TV
Michelle LaRock
PO Box 2069
Moorehead, NC 28557
(919) 240-0888
MII Owner

W.H. Platts Company
Brooks Platts
234 Meacham street
Charlotte, NC 28203
(704) 332-9053
Dealer

WIZY
Ed McKay
PO Box 668400
Charlotte, NC 28266-8400
(704) 398-0046
MII Owner

WRAL
Al Dunbar
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8564
MII Owner

WRAL
Ron Tyndall
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8520
MII Owner

North Dakota

UND Aerospace
John Ness
PO Box 8009
Grand Forks, ND 58202-8009
(701) 777-4722
MII Owner

WDAY-TV
Joel Agnesen
301 8th Street So.
Fargo, ND 58103
(701) 237-6500
MII Owner

Ohio

Advanced Video
Jeff Costa
1312 Wise Dr
Miamiaville, OH 45342
(513) 461-6800
MII Owner

ALLTEL Service Corporation
Kenneth C. Nelson
2100 Highland Road
Twinsburg, OH 44087
(216) 963-1862
MII Owner

Aretta Sevastakis
1656 Archwood Ln
Toledo, OH 43614

Bear Productions
Robert Manster
2633 Warner Rd. Fowler,
OH 44418
(216) 638-3430
MII Owner

Jeff Chambers
4156 Little York Rd
Dayton, OH 45414 (513)
890-8797
MII Owner

Classic Video
Dave Givinen
5001 E. Royaltown Rd
Cleveland, OH 44147
(216) 838-5377
MII Owner

Claybaugh Enterprises Inc
David Claybaugh
2959 Layhigh Rd
Hamilton, OH 45013
(513) 738-0880
MII Owner

Curtis, Inc.
Dan Kerr
2025 Reading Rd.
Suite 130
Cincinnati, OH 45202
(919) 727-2878
MII Owner

Horizon Production, Inc.
Bill Jacobs
2321 Kemper Ln
Cincinnati, OH 45206
(513) 559-0550
MII Owner

Image Video Teleproduction
Mike Tonges
6755 Freedom Ave, NW
North Canton, OH 44720
(216) 494-9303
MII Owner

Industrial Video
John Barak
1601 N. Ridge Rd E.
Lorain, OH 44055
(216) 277-1218
Dealer

Inf1 Video Center
Fadi Kdeysi
2528 Edgemoor Rd
Cleveland Heights, OH 44106
(216) 321-1440
MII Owner

Mission Video Support
Paul Klouda
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Mission Video Support
Vince Sisson
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Nordson Corporation
Robert A. Schneider
555 Jackson Street
Amherst, OH 44001
(216) 988-9411 x4540
MII Owner

Ohio Bell Telephone Company
John Kovach
100 Erie View Plaza,
Rm 230
Cleveland, OH 44114
(216) 822-7560
MII Owner

Prestige Production & Graphics Design
John Basco
148 East Aurora Rd.
Northfield, OH 44067
(216) 467-8400

PJ Collins Co Inc
Peter Collins
PO Box 1195
Medina OH 44256-1195

B Squadron Video
Russ Beckner
2100 Heatherwood Ct
Middletown, OH 45042
(513) 422-9552
MII Owner

Riverside Film & TV Productions
Rob Richardson, Jr.
PO Box 543
Marietta, OH 45750
(614) 373-0861
MII Owner

RPC Video
Bob Ring
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

RPC Video
Ron Caird
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

Stanley Steamer Inf1
Steve Whitney
5500 Stanley Steamer Pkwy
Dublin, OH 43017
(614) 764-2007 x553
MII User

Telxon
Kevin Gatewood
91 Springside Drive
Akron, OH 44313 (216)
666-4300
MII Owner

TW Teleproductions, Inc.
Tom Whaley
514 Penn. Ave
Sandusky, OH 44870
(419) 621-6602
MII Owner

Vanguard Productions
Jerry Beck
7064 Huntley Rd
Columbus, OH 43229
(614) 436-4610
MII Owner

Video Components
12117 Berea Rd
Cleveland, OH 44111-1625
(800) 899-8363
Dealer

Video Duplication Services
Pete Stock
PO Box 18337
Columbus, OH 43218
(800) 289-4301
MII Owner

WAKC-TV
Earl Miller
853 Copley Rd
Akron, OH 44320
(216) 535-7831
MII Owner

WBNX-TV
Bill Cogger
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 920-1019
MII Owner

WBNX-TV
Donald Richardson
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 928-5711
MII Owner

WEWS-TV
Ed Miller
3001 Euclid Ave.
Cleveland, OH 44115
(216) 431-3687
MII Owner

WGBU-TV
Bill Lentz
Bowling Green Univ.
245 Troup St
Bowling Green, OH 43403
MII Owner

WGTE TV
Don Nicoszewski
136 Huron St
Toledo OH 43697 (419) 243-3091
MII User

WHIZ-TV
Elmer Hartmeyer
629 Downard Rd.
Zanesville, OH 43701
(614) 453-5431
MII Owner

Wiegand Audio/Video Labs
Charles Wiegand
7758 Lafayette Rd, NW
Newark, OH 43055
(614) 967-0059
Supplier

WKYC-TV
Andy Hitchcock
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3356
MII Owner

WKYC-TV
Gerald Plimmans
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3333
MII Owner

WNED-TV
Alan Creed
13870 Salem Alliance Rd
Salem, OH 44460
(216) 337-3755
MII Owner

WTTT
Russ Tschimpe
6130 Sunbury Rd.
Westerville, OH 43081
(614) 895-1003
MII Owner

Oklahoma

Barriar Studios
Mel Atkinson
4305 S Mingo Ste A
Tulsa, OK 74146
(918) 663-7700
MII Owner

BCD Assoc.
RM Howard
7510 N. Broadway
Oklahoma City, OK 73116
Manuf.

KJRH
Vic Turner
3701 S. Peoria St
Tulsa, OK 74105
(918) 743-2222
MII Owner

Teleproduction Unlimited
Mel Elzes
5820 South 129th East Ave
Tulsa, OK 74134-6705
(918) 252-2909
MII Owner

ViaGrafix
Mike Webster
31 South Adair
Pryor, OK 74361
(800) 842-4723
MII Owner

Oregon

Columbia Cable of OR
Jim DeChant
14200 SW Brigndoon Ct.
Beaverton, OR 97005
(503) 644-3188
MII Owner

Fishing the West
Kerry Brown
5484 SE International Way
Milwaukie, OR 97222
(503) 654-0092
MII Owner

Hultman Media Services
Gary Hultman
300 Limp Creek Road
Grants Pass, OR 97527
(503) 474-6466
MII User

KBSP
Tim Manoe
4923 Indian School Rd, NE
Salem, OR 97305
(503) 390-2202
MII Owner

KMTR-TV
Kurt Thelen
PO Box 7308
Eugene, OR 97401
(503) 746-1600
MII Owner

Portland Public Schools
Jim Kunze
Television Services
5210 N. Kerby St
Portland, OR 97217
(503) 280-5838
MII Owner

Professional Video & Tape
Bill Floyd
10240 SW Nimbus Ave
Tigard, OR 97223
(503) 598-9142
Dealer

Psychological Research Foundation
Loren Parks
19460 SW Shaw
Aloha, OR 97007
(503) 649-7007
MII Owner

Teknifilm/Vaughn
Jody McNamee
1434 NW 17th Ave.
Portland, OR 97209
(503) 224-3835
MII Owner

TELETEK Video
Judy & Virgil Sipes
19275 SW Tualatsum Dr
Tualatin, OR 97062
(503) 638-5035
MII Owner

WTTT
Russ Tschimpe
6130 Sunbury Rd.
Westerville, OH 43081
(614) 895-1003
MII Owner

Pennsylvania

Action Duplication
Craig Kuptsov
555 North Lane, Suite 5075
Coraopolis, PA 19428
MII User

Allen Organ Company
Clark Ferguson
150 Locust St
Macungie, PA 18062
(215) 966-2202
MII Owner

Aroo Chemical
Chris Myers
3801 Westchester Pike
Newtown Square, PA 19073
(215) 359-2746
MII Owner

Ascension Video
Jim Boda
48 A St.
Northumberland, PA 17857
(717) 473-9733
MII Owner

Barlieb Wallace Heikman Productions
Pamela Wallace
1680 Mine Site Rd
Allentown, PA 18103
(215) 395-7176
MII Owner

Bell Atlantic
Morris Hawk
1 Parkway, 2nd Floor
Philadelphia, PA 19102
(215) 466-3896
MII Owner

Cablevision of Johnstown
Janie Reesman
120 Southmont Blvd.
Johnstown PA 15905 (814)
535-6551
MII User

CamCast Cable
Jim Enix
11400 NE Ave
Philadelphia PA 19116
(215) 961-3813
MII Owner

Comtel Instruments
Sandy Rascoe
#9 Parkway Ctr Ste 180
Pittsburg, PA 15220
(412) 922-5720
Tape Supplier

Cornerstone TV
Kevin Robinson
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Cornerstone TV
Gary Stuart
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Erik Ciel Videotaping
1102 Denise Circle
Phoenixville, PA 19460-1815
(215) 933-3380
MII User

Grove World-Wide
Brad Gentile
1565 Buchanan Trail East
Shady Grove, PA 17256
(717) 597-8121

Mine Safety Appliance Co.
Joah Bayer
PO Box 426
Pittsburgh, PA 15230
(412) 967-3198
MII Owner

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Bryn Mawr, PA 19010
MII User

Pittsburgh Televideo Inc.
Kurt G. Hess
1738 N. Highland Rd.
Suite 103
Pittsburgh, PA 15241
(412) 833-6370
MII Owner

Pro Video
Steve Zampena
1001 Sasser Blvd
Broomhall, PA 19008
(215) 328-7448
Dealer

Quail Video Products
Bill Pincier
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Quail Video Products
Brian Ness
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Real Video Productions
Mark Johnson
300 Roseworth Ave
Holtzclough, PA 16648
(814) 695-8054
MII Owner

RPC Video
Paul Houser
384 Route 909
Verona, PA 15147
(412) 828-1414
Dealer

SMI Productions
Stan Mack
5100 Tighman St.
Suite 20
Allentown, PA 18104
(215) 398-8200
MII User

St. Margarets Hospital
Rich Moore
815 Prospect Rd.
Pittsburgh, PA 15215
(412) 784-5252
MII Owner

Video Spectrum
Wayne Stephany
630 Hedgewick Dr
Lancaster, PA 17603
(717) 394-4042
MII Owner

WICU-TV
Vincent Ugoletti
3514 State st
Erie, PA 16508 (814)
454-5201
MII Owner

WHYY
John Collins
150 N. 6th Street
Philadelphia, PA 19106
(215) 351-1274
MII Owner

WIAC
Rob Abele
1949 Hickory Ln
Johnstown, PA 15905
(814) 255-7600
MII Owner

WPGH-TV
John Getz
730 Ivory Ave
Pittsburgh, PA 15214
(412) 931-8141
MII Owner

WPIT-TV
Chief Engineer
PO Box 2809
Pittsburgh, PA 15230
(412) 856-9010
MII Owner

WSEE-TV
Dan Nungesser
1220 Peach St
Erie, PA 16501
MII Owner

Rhode Island

Colony Cable
Dave Ribblett
169 Weybosset Street
Providence, RI 02901-0969
(401) 277-7852
MII Owner

Heritage Cable
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
MII Owner

Loggegraphics
Marla Houde
PO Box 23335
Providence, RI 02903
MII User

Mark Gordon
145 Hill Side Ave
Providence, RI 02914
(401) 273-0412
MII Owner

Namagansett TV
William Hague
25 Catamore Blvd
E Providence, RI 02920
(401) 438-3317
MII Owner

WPRI
Jim Costa
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

WPRI
Mark Gordon
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

South Carolina

Action Video Productions
Tommy Cabanias
9 E. Parkins Mill Rd
Greenville, SC 29607
(803) 297-8865
MII Owner

Cable Ad Connection
Dave Rodney
PO Box 746
Johns Island, SC 29457
MII User

Greenville Technical College
Michael Conet
PO Box 5616
Greenville, SC 29606-5616
(803) 250-8363
MII Owner

Motion Pictures Inc
Bruce Coy
554 Johnnie Dodds Blvd
Mt. Pleasant, SC 29464
(803) 881-9997
MII Owner

Prime Cuts Productions
Lenny Spears
247 Riverland Dr
James Island, SC 29412
(803) 762-0719

Ron Shecut
3404 Keenan Dr
Columbia, SC 29201
(803) 765-2299
MII User

Sound & Images
Fess Shelton
PO Box 26895
Greenville, SC 29616
(803) 288-8400
MII Owner

Total Audio Visual Services
Allan Doo
1 Windsor Cove
Columbia, SC 29223
(803) 788-1333
Dealer

Video South Productions
David Haskell
105 Cypress Plaza
PO Box 2249
Myrtle Beach, SC 29578
(803) 236-3030
MII Owner

Walton Productions
Stan Walton
158 Cannondale Rd.
Columbia, SC 29210
(803) 356-4880
MII Owner

WBTW
Doug Carter
PO Box 100530
Florence, SC 29501
(803) 662-1565
MII Owner

W.H. Platts Company
Billy Platts
710 King Street
Charleston, SC 29403
(803) 723-7604
Dealer

South Dakota

Department of Ag
Communications
Stuart Feist
PO Box 2231, SDSU
Brookings, SD
(605) 688-4507
MII User

KSFY
Doug Loos
300 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

KSFY
Eugene Schultz
300 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

South Dakota Public
Broadcasting
Wayne Nelson
PO Box 5000
Vermillion, SD 57069
(605) 677-5861
MII Owner

South Dakota Public
Broadcasting
Larry Conlon
PO Box 5000
Vermillion, SD 57069
(605) 677-5861
MII Owner

South Dakota Public
Broadcasting
Daniel Schiedel
PO Box 5000
Vermillion, SD 57069
(605) 677-5861
MII Owner

South Dakota Public TV
Peter Egart
PO Box 22188
Brookings, SD 57007-2399
(605) 688-4191
MII Owner

Tennessee

Allied Communications
Corp.
Mark Conrad
PO Box 101482
Nashville, TN 37224-1482
(615) 391-5500
MII Owner

Allied Comm Corp
Ken Upmell
2774 S. Mendenhall #6
Memphis, TN 38115

Astro Audio Visual Inc
Ed Corbett
7507 North Shore Drive
Knowlville, TN 37919
(615) 691-7551
Dealer/Owner

Brentwood Music Inc
Ricky Blair
316 Southgate Ct
Brentwood, TN 37027

Linden Communication
Group
Michael Stevenson
17 W. Pontotoc Suite 207
Memphis, TN 38103
(901) 523-0506
MII User

Miles & Associates
John Miles
755 Broad St NW
Cleveland, TN 37311
MII Owner

McKee Foods Corp.
Tom Hunter, Mgr.
A.V. Division
10260 McKee Rd
Box 750
Collegedale, TN 37315
(615) 238-7111 x2382
MII Owner

Shop At Home Network
Dennis Wilson
P.O. BOX 12600
Knoxville, TN 37012-0600
(615) 688-0300
MII Owner

Sifford Video
Lawson Turk
121 Lyle Ln
Nashville, TN 37210
(800) 251-1009

Video Ideas
Mike Jones
4762 Highway 58
Suite G
Chattanooga, TN 37416
(615) 894-2677
MII Owner

WLJT-TV
Mike Brunstetter
PO Box 966
Martin, TN 38237
(901) 587-7561
MII Owner

WMC-TV
Mike Schwartz
1960 Union Ave.
Memphis, TN 38104
(901) 726-0555
MII Owner

WMC-TV
Perry Cain
1960 Union Ave.
Memphis, TN 38104
(901) 726-0555
MII Owner

World Class Productions
Frank Weeks
1300 East 9th Ave
Johnson City, TN 37601
(615) 928-5753
MII Owner

WZTV
Ed Murlatt
631 Mainstream Dr
Nashville TN 37228 (615)
244-1717
MII User

Texas

Accelerated Christian Education
Don Gray
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accelerated Christian Education
Vincent Smith
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accent Audio/Video Inc.
Robert Beene
13616 Neutron Rd
Dallas, TX 75244
(214) 458-0501
Dealer

Accent Audio/Video Inc.
Ralph Luke
13616 Neutron Rd
Dallas, TX 75244
(214) 458-0501
Dealer

Aestheticians Int'l Video Inc.
Ron Renner
3606 Prescott Ave Apt C
Dallas, TX 75219-2131

Audio Visual Productions
Louis Saldana
1801 Nickerson
Austin, TX 78704

Christian Video Ministries
J.D. Dunson
HCR 2
Beeville, TX 78102
(512) 358-3416
MII Owner

CompuTmc
Roger Young
222 Municipality Dr.
Richardson, TX 75080-3583
(214) 234-3888
MII Owner

Design Comm Group
Michael Walters
206 Brocton
Victoria TX 77904 (512)
575-4952
MII User

ECI Video
Shawn Sterling
2809 Ross Ave
Dallas, TX 75201
(800) 880-9400x224
Dealer/Repair Center

ECI Video
Johnny Griffin
2809 Ross Ave
Dallas, TX 75201
(800) 880-9400x218
Dealer/Repair Center

ECI Video
Mike Jones
2809 Ross Ave
Dallas, TX 75201
(800) 880-9400
Dealer/Repair Center

ECI Video
Eddie Dunn
1309 11th St
Wichita Falls TX 76301
(817) 723-8106
MII User

Envision Multimedia
a Bernhart Enterprise, Inc.
Keith Rogers
9337-B Katy Freeway
Suite 308
Houston, TX 77024
(713) 690-6545
MII Owner

Foley's Video Dept. Steve
Hemphill
Video Dept
1100 Main St
Houston, TX
77002 (713)
651-7153
MII Owner

Four M. Video, Inc.
E.F. Mornill
1610 N.H. 35
San Marcos, TX 78666-6712

Fuji Photo Film
Bob Sullivan
1628 West Crosby Road
Suite 100
Carrollton, TX 75006
(214) 466-9200
Mann

Hatikvah Ministries
Brian Jones
2437 Bay Area Blvd, Ste. 143
Houston, TX 77058
(713) 286-2480

Highland Park High School
Steve Wilkes
Media Dept.
4220 Emerson St
Dallas, TX 75205
(214) 453-4800
MII Owner

Industrial Audio Video
Mark Faustlich
2617 Bissonnet
Houston, TX 77005
(713) 535-2375
Dealer

ISDL
Priya Dasi
400 Baransa Rd
Austin, TX 78737
(512) 288-7180
MII Owner

J Darrell Kirkley Inc.
Darrell Kirkley
11078 Morrison
Dallas, TX 75229
(214) 243-0013
MII Owner

KCEN-TV
Ken Smith
PO Box 6103
Temple, TX 76503
(817) 773-6868
MII Owner/Repair Center

KTAB TV
Leland Ohlhausen
PO Box 5309
Abilene TX 79608 (915) 695-
2777
MII Owner

KTSM-TV
Andrew Kiska
272 Shadow Mt 59
El Paso, TX 79912
(915) 532-5421
MII Owner

KTSM-TV
Gregg Davison
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KTSM-TV
Rick Vilarrell
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KXTX-TV
Harold Nash
3900 Harry Hines Blvd
Dallas TX 75219 (214) 521-3900
MII User

KXXV
Jerry Copeland
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Mike Jugert
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Lou Strowger
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

Light Ministries
Charlene Collins
PO Box 670167
Houston, TX 77067
(713) 875-4448
MII Owner

Legal Media Center
Kevin McInturff
4151 SW Freeway Suite 715
Houston, TX 77027
(713) 963-0397
MII Owner

On Location Video Services
Mel Rainer
PO Box 35657
Houston, TX 77035
(713) 728-1020
MII Owner

Peanut Video
Dan Cary
2254 Ravenwood Rd
Granbury, TX
76048 (817)
573-6800
MII Owner

Project Video
Gary Brewton
PO Box 3850
Beaumont, TX 77726
MII User

Pro Line Video
Jim McConnell
2601 McHale Ct. #140
Austin, TX 78758
(512) 837-2000
MII Owner

Pro Line Video
Terry Nixon
2601 McHale Ct. #140
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(512) 837-2000 x22
MII Owner

Pro Line Video Skip Holcombe
4778 Research Dr.
San Antonio, TX 78240
(512) 690-1234
MII Owner

Siam Satellite-TV
Mandonsin Kattija Ari
7306 Logging Tr.
Humble, TX 77346
MII User

South Plains College
Billy Alonzo
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Levelland TX 79336 (806) 894-
9611
MII User

Stillpoint Productions
Robert Castaldo
706 W. Main St
Arlington, TX 76013
MII User

Texas A & M University
Bob Matey
Video Lab
Kyle Field
College Station, TX
MII Owner

Texas Department of Public
Safety
Gene Henderson
Media Production Unit
PO Box 4087
Austin, TX 78773-0001
(512) 465-2217
MII Owner

Texas Education Agency
Ernesto Mejia
1701 N Congress Ave
Austin, TX 78701-1494
(512) 463-9054
MII Owner

The University of Texas
Health Science Center
Sam Dement
Television Production Services
7703 Floyd Curl Dr
San Antonio, TX 78284
(512) 567-2220
MII Owner

The University of Texas Sports
Mike Arias
Belmont Hall
RM 224C
Austin, TX 78713
(512) 471-6826
MII Owner

The Video Eye
Bob Fitch
10960 Millridge N Dr 103
Houston TX 77070 (713) 890-
8364
MII User

Vidicomp Distributors
Russ Robbins
232 W. 38th St.
Houston, TX 77018
(713) 694-6400
Dealer

Vidicomp
Distributions
Tim Mitchell
3502 Countryside
Sugar Land, TX
77478
(713) 694-6400
Dealer

Vietnam Vision
David Pham
10500 Richmond Ste 150
Houston, TX
77042 (713)
780-0533
MII Owner

Utah

Brigham Young University
Roger Gunn
Communication Dept
Provo, UT 84602
MII Owner

DCE Marketing
Kenneth Foster
University of Utah
2167 Annex Bldg
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(801) 581-5588
MII Owner

DCE Marketing
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MII Owner

KBYU-TV
Lynn Edwards
C-302 HFAC BYU
Provo, UT 84602
(801) 378-3551
MII Owner

KBYU-TV
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MII Owner

Multi-Dimensional Media Svcs
Loren Swanson
9127 South 255 West
Sandy, UT 84070 (801)
561-2777
MII Owner

LDS AV
Peter Unwin
A/V Dept.
50 East North Temple
Salt Lake City, UT 84150
MII Owner

Options, Inc.
Gary Darnes
970 East 3300 South, Suite 3
Salt Lake City, UT 84106
(801) 467-7421
MII Owner

Scott Nelson Productions
Scott Nelson
5006 S. Fairbrook
Holladay, UT 84117
(801) 272-5428
MII Owner

The Studio
Russ Relyea
342 W. 200 S.
Salt Lake City, UT 84101
(801) 595-8800
MII Owner

TV Specialists
Bert Alvey
180 East 21st Sout
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The Valley Channel
Earl Rouse
426 N 400 E
Logan, UT 84321
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MII User

Utah Valley Community College
Tom Nelson
800 West 1200 South
Orem, Utah 84058
MII Owner

Video Lines
Dennis Lisonbee
267 S. Mountainland
Orem, UT 84058
(801) 226-6344
MII Owner

Video Reflections
David Andrews
6086 Pottsmbleau
Salt Lake City, UT 84121
(801) 272-3031
MII Owner

Video Works Television
John Boss
15 East 10200 South
Sandy, UT 84070
(801) 565-8754
MII User

Virtual Media
421 S 400-E
Salt Lake City, UT 84111
(801) 355-8585
MII Owner

Word Perfect Corp.
Steve McCurdy
1555 N. Technology Way
Orem, UT 84057
(801) 228-4916
MII Owner

Word Perfect Corp.
Todd Mortensen
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Orem, UT 84057
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Word Perfect Corp.
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Vermont

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Virginia

- 2PM Multimedia**
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(703) 636-4142
MII Owner
- AMPROD Inc.**
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MII Owner
- Applied Computer Techniques**
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Alexandria, VA 22314
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MII Owner
- Walter Arandia**
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Arlington, VA 22204-3060
- Atlantic Broadcast**
320 Lee Highway N
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- AVEC Electronics Corp.**
John Heinke
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Norfolk, VA 23510
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Dealer
- AVS**
Franklin Carrington
3330 Bourbon St
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(703) 371-8324
MII Owner
- Henry Boisvert**
4225 N. Henderson Rd
Arlington, VA 22205
MII User
- Bon Adventure Video Communications**
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- Zack Burkett Productions**
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
(703) 854-6502
MII User
- Commonwealth Film Inc**
Rodney Asbridge
1500 Brook Rd
Richmond, VA 23220
(804) 649-8611
MII Owner
- Creative Teleproductions**
Bruce Braun
61 Arrowhead Drive
Lynchburg, VA 24502
(804) 2393752
MII Owner
- Department of Justice**
Dale Linden
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Quantico, VA 22135
MII Owner
- Department of Justice**
Noel Herold
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MII Owner
- Empire Video**
Robert Rositzke
3412 Ramsgate Ter.
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(703) 360-6623
MII User
- Evening Productions**
Victoria Eves
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Falls Church, VA 22042
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- Fairfax Hospital Media Center**
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- The Family Channel**
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MII Owner
- Garces Communications**
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PO Box 3262
Reston, VA 22090
MII User
- Gardly-McGrath (Int'l) Inc.**
Dave Gardly
1950 Roland Clarke Pl., Ste 100
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(703) 620-6000
MII Owner
- George Mason University**
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MII Owner
- Gingerbread Productions**
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Sterling, VA 22170
(703) 450-7722
- C. Mark Guenther**
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(703) 941-6943
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- Health S. Medical Center**
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(703) 527-5960
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- Norfolk Naval Shipyard**
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Richmond, VA 23233
MII Owner
- Petrel Publishing**
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- Philip Morris USA**
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MII Owner
- Philip Morris USA**
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MII Owner
- Public Broadcasting Service**
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(703) 739-5204
MII Owner
- Public Broadcasting Service**
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MII Owner
- Reed Film & Video**
Lloyd Reed
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Fairfax, VA 22031
(703) 385-5830
MII Owner
- Roanoke Memorial Hospitals**
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Audio/Visual Ed
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Roanoke, VA 24033
(703) 981-7673
MII Owner
- Russell & Associates**
Sam Russell
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MII User
- Sallie Mae**
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MII Owner
- Signet Bank**
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Glen Allen, VA 23060
(804) 0747-2064
MII Owner
- Southwest Virginia Community College**
Kevin Rooney
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Richlands, VA 24641
(703) 964-2555 x552
MII Owner
- Stephen Berry Production Services**
Stephen Berry
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Richmond, VA 23235
(804) 320-0758
MII Owner
- Steve Radcliffe**
Commanding Officer
NETSLANT BLDG W-313
Attn: N52 Naval Station
Norfolk, VA 23511-6197
- Thomas Communications**
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- Ultra-Sound A/V**
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- Union Theological Seminary**
John Coffman
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Richmond, VA 23227
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- Video Services, Inc.**
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Repair
- Virginia Baptist Board**
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(804) 672-2100
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- WRLH-TV**
Eldon Brown
1925 Westmoreland St
Richmond, VA 23230
MII Owner
- WVPT-TV**
John Hodges
298 Port Republic Rd
Harrisonburg, VA 22801
(703) 434-5391
MII Owner
- Zack Burkett Productions**
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
- Zion Systems**
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(703) 433-7700
MII User
- Washington**
- Blue Mountain Broadcasting**
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(509) 329-9149
MII User
- Boyd Medical Productions**
Larry Boyd
PO Box 61025
Seattle, WA 98121
- Bristol Productions**
Karl Schmidt
2401 Bristol Court SW
Olympia, WA 98502 (206)
754-4260
MII Owner
- Digital Reality**
Paulo DeAndre
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Renton, WA 98059-3200
(206) 237-5783
MII Owner
- KEPR**
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PO Box 2648
Pasco, WA 99302
(509) 547-0347
MII Owner
- KHQ**
Don Carmichael
P.O. Box 8088
Spokane, WA 99203
(509) 448-4600
MII Owner
- KHQ**
Jeff Hite
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
MII Owner
- Kostov & Assoc. Multimedia Studios**
Michael Kostov
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Seattle, WA 98119
(206) 285-2797
MII Owner
- Kramer Video**
Tom Kramer
PO Box 22446
Seattle, WA 98122
(206) 322-6555
MII Owner
- Lon Gibby Productions**
Lon Gibby
East 113 Magnesium
Spokane, WA 99208
(509) 467-1113
MII Owner
- Mountain View TV**
Anthony Evans
1500 SE Blainmont Dr
Vancouver, WA 98684
(206) 253-2588
MII Owner
- National Videotape Co.**
Madi Schmecca
4200 23rd Ave W
Seattle, WA 98199
Supplier
- Professional Services Media**
Rich Knemer
PO Box 4005
Dunbar, WV 25064
(206) 786-1686
MII Owner
- Professional Video & Tape**
Darrel Colbert
917 134th St
S.W. ste. A8
Everett, WA 98204
(206) 743-8811
MII Dealer
- Puget Sound Power & Light Company**
Charles Nishida
PO Box 97034
OBC-09W
Bellevue, WA 98009-9734
(206) 454-6363 x3231
MII Owner
- Seabird Video**
Joshua Gordon
19710 63rd Lane N.E.
Seattle, WA 98155
(206) 483-8919
MII Owner
- TDS Mediaquest**
Wayne Dymess
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Kent WA 98031
(206) 852-1074
MII User
- University of Washington**
Al Ross
8022 27th NE
Seattle, WA 98115-4633
(206) 543-9023
Media Center
- University of Washington**
Jack Armstrong
Instructional Media Svcs
Main St DG-10
Seattle, WA 98195
MII Owner
- Video Now, Inc.**
Sjon Delmore
610 S. Central Ave.
Kent, WA 98032
(206) 852-1186
MII Owner
- Videoland Productions**
Mitch McGeary
805-C College St SE
Lacey, WA 98503
(206) 491-1332
MII Owner
- Walla Walla College**
Ken Priddy
204 S College Ave
College Place WA 99324 (509)
527-2307
MII User
- Washington Natural Gas**
John Cox
815 Mercer Street
Seattle, WA 98111
(206) 622-6767
MII Owner
- Washington Natural Gas**
Chris Nardine
815 Mercer Street
Seattle, WA 98111
MII Owner
- West Virginia**
- AV Media Services**
Engineer Dept
615 9th St.
PO Box 2523
Huntington, WV 25726-2523
MII Owner
- AV Media Services**
Jim Cornett
605 9th St
Ste 604 Box 2
Huntington, WV 25701
- Consolidated Media Systems**
Larry Cox
PO Box 649
Scott Depot, WV 25560
(304) 744-4804
Supplier
- E.I. Dupont**
Jack Green
901 W. Dupont Ave.
Belle, WV 25015
(304) 357-1835
MII Owner
- Seneca Communications Inc.**
Chuck Sizemore
1321 Dunbar Ave
Dunbar, WV 25064
(304) 766-8740
Dealer
- Spectra Media**
Gary Simmons
2410 Woodland Dr
South Charleston, WV 25303
(304) 744-7725
MII Owner
- West Virginia University**
Dept. Radio & TV
Rt 10 Box 304B
Ranada Rd
Morgantown, WV 26506
MII Owner
- WOAY-TV**
Jim Martin
RTE 16 South
Oak Hill, WV 25901
(304) 469-3361
MII Owner
- WVAH-TV**
Raymond Beckner
11 Broadcast Plaza
Hurricane, WV 25526
(304) 757-0011
MII Owner
- WYVN**
Bill McDonnell
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6180
MII Owner
- WYVN**
Bob Baker
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6180
MII Owner
- Wisconsin**
- Anim8**
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3407 Victory Ave.
Racine, WI 53405
(414) 634-2050
MII Owner
- Avonix**
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Brookfield, WI 53008-0506
(414) 783-6050
Dealer/Repair Center
- Avonix**
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Dealer/Repair Center
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- Camers Corner Inc.**
Earl Neville
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Green Bay, WI 54301
Dealer
- Michael Bena**
2976 Albert Dr
Green Bay, WI 54311
(414) 431-2555
MII User
- Centercom**
Bob Harmon
5737 W. Hemlock Street
Milwaukee, WI 53223
(414) 353-2001
MII Owner
- C.F. Struck Corp.**
Charles F. Struck
PO Box 307
W51 N545 Struck Ln
Cedarburg, WI 53012
(414) 377-3300
MII Owner
- David Larson Productions**
David Larson
5910 N. Lilly Road
Menomonee Falls, WI 53051
(414) 252-4122
MII Owner
- DVS Video Productions**
Doug Cooper
1615 Henderson
Beloit, WI 53511
- Eaton Corporation**
Jim Heise
4201 N. 27th St
Milwaukee, WI 53216
(414) 449-6216
MII Owner
- Excel Communications**
Jim Dorman
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Brookfield, WI 53005
(414) 786-0686
MII Owner
- Firststar Corporation**
Frank Datzner
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Milwaukee, WI 53202
(414) 765-6228
MII Owner
- Fraser Orion Productions**
Dennis Fraser
2150 Memorial Dr.,
Suite 212
Green Bay, WI 54303
(414) 494-6150
MII Owner
- Image Makers Advertising**
John Wigtak
740 North Pilgrim Pkwy
Elm Grove, WI 53122
(414) 783-1709
MII Owner
- Morningside Park Technical College**
Bob Haase
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Fond Du Lac, WI 54936-1940
(414) 929-2112
MII Owner
- NWTC**
John Siemering
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- Northeast Tech. College**
John Siemering
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MII Owner
- Optics & Images**
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MII Owner
- Paul Hying**
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MII User
- P.A. Bergner & Co.**
Jim Brzyck
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MII Owner
- Promotions Unltd Corp**
Jay McCollum
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MII User
- Reimers Photo Material Co.**
Dan Fritz
300 E. Bay
Milwaukee, WI 53207
MII Owner
- Studio Gear**
Robert Wiese
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MII User
- Universal Production Int'l**
Bob Kames, Jr.
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MII Owner
- University of Wisconsin**
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MII Owner
- Vaughn Duplication Services**
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VIDTEK
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MII Owner

Wausau Insurance
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Worthwhile Films
Steve Bealag
333 W. Mifflin St.
Madison, WI 53703
MII Owner

WYOU
Frank Maiale
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Madison, WI 53711-2021
(608) 258-9644
MII Owner

Wyoming

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Gregory Ray
2660 Peck Ave
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KWCW TV
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Pronghorn Productions
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Canada

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Asian Television Network
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CBC - Windsor
Rick Baillargeon
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CFMT - CH. 47
Brian Hering
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MacLean Hunter Cable
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